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**Section 76 of the Companies Act 71 of 2008 as a mechanism of
enforcement for the King IV Code on Corporate Governance for
South Africa**

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This dissertation is submitted in fulfilment of the requirements for the
degree of Master of Laws

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ABSTRACT

This dissertation examines the severe problems of corporate governance experienced at Steinhoff International Holdings NV (Steinhoff) and ESKOM Holdings SOC Ltd (Eskom).¹ These failings suggest that South African corporate governance standards are ineffective on account of a poor ethical culture in companies; in particular, members of governing boards have shown a conscious disregard for the rules. Steinhoff, a foreign-based company with a secondary listing on the Johannesburg Stock Exchange, has shown a scant concern for the strictures of the Companies Act 71 of 2008 (2008 Act). As an external company with secondary listing, the King IV Code on Corporate Governance for South Africa² (King IV Code) does not apply to Steinhoff. This study recommends a broadening of the definition of ‘company’ in section 1 of the 2008 Act to include external companies to ensure that companies such as Steinhoff are bound by governance legislation and exercise the enhanced accountability and transparency provisions set out in chapter three³. The enforceability of the King Code is also investigated – specifically the use and application of section 76 of the 2008 Act⁴ as a mechanism of enforcement, based on the assumption that the King Code is legally enforceable under and in terms of section 76(4), read with section 76(3), section 5, section 7(b)(iii) and section 158(a) of the 2008 Act⁵. The study recommends the inclusion of selected King IV principles into hard legislation to assist and guide boards of governors to practice good governance.

¹ A South African state-owned company.

² The King IV Code on Corporate Governance for South Africa is a generally voluntary Code which espouses corporate governance principles to guide governing bodies towards the achievement of good governance.

³ The Companies Act 71 of 2008.

⁴ Ibid.

⁵ Ibid.

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ABBREVIATIONS

CEO – Chief Executive Officer
CFO – Chief Financial Officer
COO – Chief Operational Officer
CSA – Coal Supply Agreement
DPE – Department of Public Enterprises
DTE – Department of Trade and Industry
EXCOPS – Eskom Executive Procurement Committee
FSE – Frankfurt Stock Exchange
GAAP – Generally Accepted Accounting Principles
GB – Governing Body
GCEO – Group Chief Executive Officer
GEPF – Government Employees Pension Fund
IoDSA – Institute of Directors in Southern Africa
IT – Information Technology
JSE – Johannesburg Stock Exchange
OCH – Optimum Coal Holdings
OCM – Optimum Coal Mining
OECD – Organisation for Economic Co-operation and Development
PwC – Pricewaterhouse Coopers
SADC – South African Development Community
SIHL – Steinhoff International Holdings NV
SIS – Strategic Intent Statement
SOC/s – State-owned Company/ies
SOE – State-owned Entity
UKZN – University of KwaZulu-Natal
US – United States
USB – University of Stellenbosch

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CHAPTER ONE

Introduction and Background

1. *Introduction*

1.1 *The title of the thesis:*

Section 76 of the Companies Act 71 of 2008 as a mechanism of enforcement for the King IV Code on Corporate Governance for South Africa. What is the legal status of the Code and does it require a stricter application?

2. *Background*

The advance of company law from its genesis of English principles to South Africa's current Companies Act 71 of 2008 (2008 Act) is described in subsection 2.1 below. Subsection 2.2 sets out the development of the King Codes to enable a better understanding of their bearing on the research questions. Subsection 2.3 introduces the factual basis of the current issues which are to be discussed in detail in chapter three.

2.1 *The history of company law in South Africa*

2.1.1 *English company law*

Despite modern company law having originated in France – the '*Code de Commerce*' of 1807, culminating in the '*societe anonyme*', the 'public company'⁶ – the subject under examination – demands a perusal of English company law, from which South African company law is derived.⁷

The first English organisations to carry the term 'company' were merchant adventurers who traded overseas.⁸ Privileges under royal charter date from the 14th century, but it was only with the expansion of trade in the 16th century that such 'companies' became

⁶ J T Pretorius... et al *Hahlo's South African Company Law through the cases: A Source Book: A Collection of Cases on Company Law, with Explanatory Notes and Comments* 6 ed (1999) 1

⁷ *ibid*

⁸ PL Davies *Gower's Principles of Modern Company Law* 6 ed (1997) 20

common.⁹ By the end of the 17th century the primary functions of the company as we now understand them came into being.¹⁰ At this point, however, ‘company law’ was not codified, but was based on the law of partnership.¹¹

The proliferation of companies in the first two decades of the eighteenth century was followed by a financial crash, referred to as the South Sea Bubble.¹² In June 1720, two months before the crash¹³, the English Parliament passed the Bubble Act¹⁴ to protect unwary investors, and the public in general; the Act was also intended to prevent companies using the status of incorporation to evade payments of incorporation dues,¹⁵ and to relieve the government of high interest debt.¹⁶ The Bubble Act was repealed in 1825 in line with a constitutional shift in the balance of powers.¹⁷ Thereafter (in 1825) the enactment of the Joint Stock Companies Registration Act of 1844 heralded English company law reform,¹⁸ in which a distinction was drawn for the first time between an incorporated company and an unincorporated partnership with unlimited personal liability of members (provided that the company was first excused).¹⁹ Moreover, the personal liability of members would cease after three years of the transfer of his shares.²⁰ The Joint Stock Companies Registration Act of 1844 was amended by the Limited Liability Act of 1855 which introduced the principle of limited liability for all registered companies.²¹ The Joint Stock Companies Act of 1856

⁹ *ibid*

¹⁰ PL Davies *op cit* note 8 at 23

¹¹ *ibid*

¹² PL Davies *op cit* note 8 at 24

¹³ For more information on the South Sea Bubble see P L Davies *Gower’s Principles of Modern Company Law* 6 ed (1997) 18-26

¹⁴ R Harris ‘The Bubble Act of 1720’ (2003) 1 *Oxford Encyclopaedia of Economic History* 294 available at https://works.bepress.com/ron_harris/18/

¹⁵ *ibid*

¹⁶ *ibid*

¹⁷ *ibid*

¹⁸ J T Pretorius *op cit* note 6

¹⁹ *ibid*

²⁰ *ibid*

²¹ *ibid*

served as a revision of the Limited Liability Act of 1855,²² introducing the basic structure of the modern company incorporated by registration with members enjoying limited liability.²³

2.1.2 *The impact of English company legislation on South African Company law*

South African company law has, for centuries, followed English company legislation – the English Limited Liability Act of 1855 as incorporated in the Joint Stock Companies Act of 1856 formed the basis of the Joint Stock Companies Limited Liability Act 23 of 1861 (of the Cape), followed by²⁴ the Cape Companies Act 25 of 1892, built around the English Companies Act of 1862.²⁵ In the Transvaal, Law 5 of 1874, *De Akte van Maatschappijen met Beperkte Verantwoordelijkheid*, mimicked the 1861 Cape Act and then Law 1 of 1891 adopted the provisions of the Directors Liability Act 1890 of the United Kingdom; The English Companies Act of 1908 functioned as a prototype for the Union Companies Act 46 of 1926.²⁶

In the Orange Free State, the Cape Model Law 2 of 1892 was adopted by *De Wet over Beperkte Verantwoordelijkheid van Naamlooze Vennootschappen* of 1891, and Chapter C of the Law Book On Limited Liability of Joint Stock Companies also followed English legislation.²⁷ In Natal, Cape legislation formed for the basis of the Joint Stock Companies' Limited Liability Law 10 of 1864, augmented by the Winding-Up Law 19 of 1866.²⁸ After the Union of South Africa in 1910, the provincial company laws were replaced by the Union Companies Act 46 of 1926 (the 1926 Act) modeled on the Transvaal Act of 1909.²⁹ The 1926 Act has been repeatedly amended, to keep it in line with the trends of English company law.³⁰

²² *ibid*

²³ *ibid*

²⁴ *ibid*

²⁵ J T Pretorius op cit note 6 at 1-2

²⁶ *ibid*

²⁷ *ibid*

²⁸ *ibid*

²⁹ *ibid*

³⁰ *ibid*

The Van Wyk de Vries Commission of Enquiry³¹ into the Companies Act spawned the Companies Act 61 of 1973 (the 1973 Act).³² The commission found that South Africa could no longer rewrite into its law the corresponding English legislation,³³ resulting in the 1973 Act which signaled that South African company law was now a force of its own despite having previously mirrored English company law.³⁴ Company law legislation has been amended and consolidated innumerable times;³⁵ however, the 1973 Act set out the basics of corporate functioning, advancing company law to suit the South African company law ethos; its birth and demise constitute important background to this study.

2.1.3 *The demise of the Companies Act 61 of 1973; company law reform, and the Companies Act 71 of 2008*

Clear, certain and accessible corporate law is the foundation of a prosperous economy.³⁶ The replacement of the 1973 Act was necessitated by its bulky, complex, and discordant nature,³⁷ evidenced by it having been amended 42 times throughout its 37 years of existence, causing it to be cumbersome, excessively technical, archaic, and fraught with conflict over its underlying philosophy and policies.³⁸ Company law reform began in earnest on the 11 July 2003 (the first round table)³⁹ when the Department of Trade and Industry (DTI) announced

³¹ For greater detail regarding the Commission of Enquiry into the Companies Act please see M L Benade 'A Survey of the Main Report of the Commission of Enquiry into the Companies Act' (1970) 3(3) *The Comparative and International Law Journal of Southern Africa* 277-308

³² J T Pretorius op cit note 6 at 1-2

³³ RC Beuthin & SM Luiz *Beuthin's Basic Company Law* 3 ed (2000) 3

³⁴ J T Pretorius op cit note 6 at 1-2

³⁵ *ibid*

³⁶ FHI Cassim 'Introduction to the New Companies Act: General Overview of the Act' in Cassim (ed) *Contemporary Company Law* 2 ed (2012) 3

³⁷ *ibid*

³⁸ *ibid*

³⁹ Proceedings of the Local and International Roundtable on Company Law Reform hosted by the Department of Trade and Industry in Johannesburg (2003) 9

that the formulation of a policy framework would guide the law reform process.⁴⁰ The publication of guidelines would be the first step in the drafting of the Companies Act.⁴¹

Drafting the guidelines for corporate law reform began in September 2003, and ended in May 2004,⁴² following which five objectives of company law reform were announced:⁴³

1. Encouraging entrepreneurship and enterprise diversity by simplifying the formation of companies and reducing the costs associated with the formalities of forming a company and maintaining its existence, thereby contributing to the creation of employment opportunities.⁴⁴
2. Promoting innovation and investment in South African markets and companies by providing a predictable and effective regulatory environment and flexibility in the formation and management of companies.⁴⁵
3. Promoting the efficiency of companies and their management.⁴⁶
4. Encouraging transparency and high standards of corporate governance and recognising the broader social role of enterprises.⁴⁷
5. Ensuring compatibility and harmonisation with best-practice jurisdictions internationally.⁴⁸

Following public comment, the DTI updated the guidelines for commencement of the drafting process.⁴⁹ After a lengthy process of drafting, consultation, and the full parliamentary process, the Companies Bill B61D of 2008 was assented to by the

⁴⁰ *South African Company Law for the 21st Century: Guidelines for Corporate Law Reform* available in GN 1183 of GG 26493, 23/06/2004.

⁴¹ T Mongalo 'An Overview of Company Law Reform in South Africa: From the Guidelines to the Companies Act 2008' in T Mongalo (ed) *Modern Company Law for a Competitive South African Company* (2010) xvi

⁴² T Mongalo op cit note 41 at xviii-xix

⁴³ GN 1183 of GG 26493, 23/06/2004 (11); The Companies Act 71 of 2008 Section 7

⁴⁴ *ibid*

⁴⁵ *ibid*

⁴⁶ *ibid*

⁴⁷ *ibid*

⁴⁸ The Companies Act 71 of 2008 Section 7; for further details on the Guidelines see GN 1183 of GG 26493, 23/06/2004

⁴⁹ T Mongalo op cit note 41 at xvii

President on 8 April 2009 and gazetted on 9 April 2009 as the Companies Act 71 of 2008 (the 2008 Act).⁵⁰

Redundancy issues, modification of 19th century English legal principles, new principles on solvency and liquidity, improved corporate governance, enhanced standards of accountability and transparency, the notion of business rescue, and a changing domestic and international legal landscape caused the demise of the 1973 Act, and the enactment of its successor (2008 Act).⁵¹ It has 225 sections, five schedules, 179 regulations, and three annexures, and came into effect on 1 May 2011.⁵² Alongside the 2008 Act, and of major significance, is the King IV Code on Corporate Governance for South Africa.

2.2.1 *The journey of the King Code on Corporate Governance*

Quoting Sir Adrian Cadbury⁵³, Anne Simpson⁵⁴ explains that corporate governance provides the rules for relations between shareholders, lenders, and other stakeholders in the business community and society at large.⁵⁵ A company's reputation for integrity, efficiency and its long-term growth, and profitability is based on the assurance that the principles of corporate governance are in place and are being practised.⁵⁶ Responsibility, transparency, fairness, and accountability are key principles by which a company must operate.⁵⁷ Corporate governance

⁵⁰ T Mongalo op cit note 41 at xxii – xxv; GN 421 of GG 32121, 9/04/2009

⁵¹ F H I Cassim op cit note 36 at 3-4

⁵² Notebook on the Companies Act 71 of 2008 available at https://www.thedti.gov.za/business_regulations/acts/Companies_Act_Notebook.pdf

⁵³ Sir Adrian Cadbury is the chairperson of the Cadbury Commission which published the Cadbury Report on Corporate Governance in the United Kingdom (1992)

⁵⁴ Anne Simpson is a former manager of the Secretariat at the Global Corporate Governance Forum.

⁵⁵ A Simpson 'Forward' in *The Handbook of International Corporate Governance: A definitive Guide* (2004), available at

https://books.google.co.za/books?id=1NHNoDHBJSEC&printsec=frontcover&vq=%22corporate+governance+is+concerned+with+holding+the+balance+between+economic+and+social+goals+and+between+individual+and+communal+goals.%22&source=gbs_quotes#v=onepage&q=%22corporate%20governance%20is%20concerned%20with%20holding%20the%20balance%20between%20economic%20and%20social%20goals%20and%20between%20individual%20and%20communal%20goals.%22&f=false, accessed on 16 February 2018

⁵⁶ *ibid*

⁵⁷ *ibid*

provides the rules and responsibilities delegated to persons within a company, and the procedures to be followed in handling corporate matters.⁵⁸

South Africa's transition to democracy sparked a renewed interest in corporate governance.⁵⁹ The publication of the King Committee Report on Corporate Governance ('The King Code'), initiated by the Institute of Directors of Southern Africa (IoDSA), formally introduced corporate governance in South Africa.⁶⁰⁶¹ Whereas developed countries are only concerned with governance issues related to corporate collapse and accounting, developing countries like South Africa face the challenges of economic development and globalisation,⁶² and in addition, its corporate strategy must maintain a balance between relevance, being locally acceptable, and meeting international standards.⁶³

The King Reports purport to promote high standards of corporate governance.⁶⁴ The first King Report ('King I') was released in 1994 to elucidate corporate governance principles which reflected accepted norms and practice.⁶⁵ King I encouraged an integrated approach to governance in the interest of stakeholders, dealt with the financial and regulatory aspects of corporate governance and especially the crucial principles of good financial, social, ethical, and environmental practice.⁶⁶ King I introduced companies to the realisation that they could not act independently from society and the environment.⁶⁷

⁵⁸ *ibid*

⁵⁹ A Banik et al *Corporate Governance, Responsibility and Sustainability: Initiatives in Emerging Economies* (2016) 79

⁶⁰ A Simpson *op cit* note 55

⁶¹ Institute of Directors & C Pierce *The Handbook of International Corporate Governance: A Definitive Guide* 2004 (310); the Institute of Directors in Southern Africa (IoDSA) is a non-profit organisation which represents those charged with governance (directors, professionals and business leaders) in Southern Africa. For more information about the IoDSA see <https://www.iodsa.co.za>

⁶² D Reed 'Corporate Governance Reforms in Developing Countries' (2002) 37(3) *Journal of Business Ethics* 223-247

⁶³ A West 'Theorising South Africa's Corporate Governance' (2006) 68(4) *Journal of Business Ethics* 433-448

⁶⁴ M E King *Executive Summary of the King Report 2002* (2002) 6

⁶⁵ R Naidoo *Corporate Governance: An Essential Guide for South African Companies* (2002) 1-3

⁶⁶ M E King *op cit* note 64

⁶⁷ *ibid*

The concurrent social and political transformation meant that the recommendations in King I were overtaken by legislation,⁶⁸ including the Labour Relations Act 66 of 1995, Basic Conditions of Employment Act 75 of 1997, the Employment Equity Act 55 of 1998, and the National Environmental Management Act 107 of 1998.⁶⁹

King I was also affected by the revision of the listing requirements of the Johannesburg Stock Exchange (JSE) in 1995 and 2000 in order to align it with international best practice.⁷⁰ The Insider Trading Act 135 of 1998 was also introduced to provide a closer watch over insider trading.⁷¹ The Public Finance Management Act 1 of 1999 changed the financial management regime in government from being rule-driven to being focused on responsibilities and outputs to increase the rigour of reporting and accountability requirements.⁷² The Banks Act 94 of 1990 was comprehensively updated to include the enforcement of a markedly higher level of corporate governance compliance and risk reporting.⁷³

The burgeoning need for corporate governance practices in state enterprises resulted in the release of the Policy Framework for State-owned Enterprises by the Department of Public Enterprises (DPE).⁷⁴ Information technology (IT) was identified as key to strategy and business decisions,⁷⁵ and, on account of its integral function in internal controls and reporting, directors had to be aware of the fiduciary implications of electronic contracting, the integrity of electronic communications and the retention of records.⁷⁶ Directors had to be responsible for appropriate skills in the organisations and proper internal controls.⁷⁷

⁶⁸ M E King op cit note 64 at 8

⁶⁹ *ibid*

⁷⁰ *ibid*

⁷¹ *ibid*

⁷² *ibid*

⁷³ *ibid*

⁷⁴ *ibid*

⁷⁵ M E King op cit note 64 at 8-9

⁷⁶ *ibid*

⁷⁷ *ibid*

2.2.2 *King II*

The second King Report (King II) replaced and elaborated on King I in 2002.⁷⁸ King II was commissioned partly to deal with the political and economic uncertainty present at the time of the first report (as explained above), and to allow for fluctuations in worldwide corporate governance.⁷⁹ A major challenge was to demonstrate that good corporate governance benefited companies.⁸⁰ An investor opinion survey of June 2000 reflects support for the proposition that good governance reaped economic benefits.⁸¹ McKinsey & Company⁸² conducted a series of surveys in both developed and developing markets to establish how shareholders perceived and valued corporate governance,⁸³ identifying well-governed companies as having the following characteristics:

- A clear majority of outsiders on the board, of whom none had management ties;
- Formal evaluations of directors;
- Directors who had large stakes in the company should have a large proportion of their pay in stock options;
- Responsiveness to requests from investors for information on the issues of governance.⁸⁴

The survey also found that over 80 per cent of more than 200 global institutional investors were willing to pay a premium for the shares of a well governed company.⁸⁵ Moreover, three-quarters of these investors indicated that financial performance and board practices were of equal importance when assessing companies for investments.⁸⁶ The survey suggested that shareholder value could thus be increased by good corporate governance regimes.⁸⁷

⁷⁸ R Naidoo op cit note 65 at 1

⁷⁹ A West op cit note 63

⁸⁰ M E King op cit note 64 at 812.

⁸¹ McKinsey & Company *Investor Opinion Survey* (2000) 2 available at <https://www.oecd.org/daf/ca/corporategovernanceprinciples/1922101.pdf>

⁸² *ibid*

⁸³ *ibid*

⁸⁴ *ibid*

⁸⁵ *ibid*

⁸⁶ *ibid*

⁸⁷ *ibid*

Good governance might also make emerging economies a magnet for global capital,⁸⁸ in that stakeholders search for evidence of good stewardship by directors (indicating sustainability of the organisation) and shareowners seek measurements with which to assess stewardship, performance, conformance, and sustainability. All this led the King Committee to review the corporate governance practices and standards for South Africa.⁸⁹ The following four guiding principles emerged from the review of King I.⁹⁰

1. The 1994 King Report was to be reviewed and its currency assessed against local and international standards since its publication in 1994.⁹¹
2. The earlier proposal for an inclusive approach with the object of the sustainable success of companies was to be clarified and reviewed.⁹²
3. The increasing importance of non-financial aspects was to be recognised, and the reporting on issues related to social and ethical accounting, and safety, health, and environment was to be considered and recommended.⁹³
4. A recommendation on how compliance with a new Code of Corporate Governance for South Africa could be measured, based on outcomes was to be proposed – how the success of a company could be measured through a ‘balanced scorecard’ approach of reporting.⁹⁴

The draft Report was subjected to extensive consultation with task teams and the public in South Africa and internationally.⁹⁵ It was found that many of the recommendations of King I remained valid and were therefore repeated in King II; it was noted that South African businesses, in a testing environment of globalisation, political imperatives, and increasing stakeholder interests continued to face challenges.⁹⁶ King II,

⁸⁸ *ibid*

⁸⁹ M E King *op cit* note 64 at 15

⁹⁰ *ibid*

⁹¹ *ibid*

⁹² *ibid*

⁹³ *ibid*

⁹⁴ *ibid*; The balanced scorecard measured progress made with regards to strategic targets; communicated their goals; prioritised projects; aligned their daily work with strategy. For further detail see <http://www.balancedscorecard.org/BSC-Basics/About-the-Balanced-Scorecard>

⁹⁵ M E King *op cit* note 64 at 16

⁹⁶ M E King *op cit* note 64 at 16-17

whilst addressing many of these issues could only recommend priorities for boards and directors to phase in to attain a balanced scorecard approach to corporate governance aligned with international best practice.⁹⁷

The King Committee found that the inclusive approach was fundamental to companies achieving a balance between economic efficiency and society's broader objectives.⁹⁸ A board had to define the purpose of the company, the values by which it was run and day-to-day tasks performed, and to identify the stakeholders who were relevant to the business of the company.⁹⁹ The board then had to formulate a strategy which combined the above factors and then monitor the application of the strategy.¹⁰⁰ The inclusive approach also required that the board had to identify key risk and key performance areas of the company and devise methods for managing those risks, recording the facts and assumptions for these conclusions. The human capital aspects of the company with regard to succession, morale, remuneration and training had to be monitored, and the board had to communicate strategic plans and ethical codes on an internal and external level. Controls had to be adequate and the management information systems able to cope with the strategic direction of the company, including a 'licence to operate' check being made available in an appropriate language(s).¹⁰¹ Companies had to acknowledge that they operate in a community in which many of the citizens live on the fringe of society's economic benefits.¹⁰²

King II concluded that successful governance in the 21st century required an inclusive approach by companies in which boards had to apply the tests of fairness, accountability, responsibility, and transparency to all actions or inactions; the board was accountable to the company and responsive and responsible towards all stakeholders; and the correct balance between conformance and performance had to be found.¹⁰³

⁹⁷ M E King op cit note 64 at 17

⁹⁸ *ibid*

⁹⁹ *ibid*

¹⁰⁰ *ibid*

¹⁰¹ *ibid*

¹⁰² *ibid*

¹⁰³ M E King op cit note 64 at 17-19

King II identified seven fundamental characteristics of good corporate governance: discipline, transparency, independence, accountability, responsibility, fairness and social responsibility.¹⁰⁴

1. Discipline: This entailed a pledge by senior management to conform to behaviour universally recognised as correct and proper.¹⁰⁵ This required awareness and acceptance of good corporate governance principles.¹⁰⁶
2. Transparency measures how well management made relevant information available in a candid, timely, and accurate form, which enabled an outsider to accurately interpret a company's actions, its economic fundamentals, and non-financial aspects of the business.¹⁰⁷
3. Independence refers to the mechanisms in place to curtail conflicts of interest arising from the dominance of a large shareowner or strong chief executive; the mechanisms referred to external parties (such as the auditors), the composition of the board and appointments to committees of the board. The processes had to be objective and decry undue influence.¹⁰⁸
4. Accountability: Company decision-makers had to be accountable for their decisions and actions, and mechanisms introduced to achieving this, enabling investors to be in a position to probe and assess the actions of the board and its committees.¹⁰⁹
5. Responsibility refers to behaviour which permits corrective actions and which sanctions mismanagement; responsible management was crucial to setting the company on the correct path; the board had to be responsive to all stakeholders of the company.¹¹⁰
6. Fairness requires all systems to take into account all parties which have an interest in the company and in the company's future.¹¹¹

¹⁰⁴ W J L Calkoen *The Corporate Governance Review* 3 ed (2013) 304

¹⁰⁵ M E King op cit note 64 at 10-11

¹⁰⁶ *ibid*

¹⁰⁷ *ibid*

¹⁰⁸ *ibid*

¹⁰⁹ *ibid*

¹¹⁰ *ibid*

¹¹¹ *ibid*

7. Social responsibility requires high ethical standards and awareness and consideration for social issues, acting in a non-discriminatory, non-exploitative manner, cognisant of environmental and human rights.¹¹² Such conduct would reap economic benefits by way of improved productivity and corporate reputation.¹¹³

2.2.3 *King III*

After the promulgation of the Companies Act 71 of 2008 (the 2008 Act), King II was replaced by the King Report on Corporate Governance for South Africa 2009 (King III report') and the King Code of Governance for South Africa 2009 (King III).¹¹⁴ King III came into effect on 1 March 2010,¹¹⁵ applicable to all bodies in the public, private, and non-profit sectors.¹¹⁶ The introduction of corporate governance in the 2008 Act, and a mounting interest in comprehensive reporting, made it necessary for the King Committee to release a new version of their report on corporate governance.¹¹⁷

The King III report is based on an 'apply or explain' approach, allowing companies to function in accordance with their founding vision without being compelled to follow inflexible standards.¹¹⁸ Vital principles include leadership, sustainability, integrated sustainability, social transformation and corporate citizenship,¹¹⁹ concentrating on the effects of business on the environment and society in general and the link between sustainability and ethical standards in businesses and in the community.¹²⁰ The King III Report emphasised the following:¹²¹

1. Alternative dispute resolution.¹²²

¹¹² *ibid*

¹¹³ *ibid*

¹¹⁴ R Cassim 'Corporate Governance' in Cassim (ed) *Contemporary Company Law* 2 ed (2012) 473

¹¹⁵ The Institute of Directors Southern Africa *King Report on Governance for South Africa* (King III) (2009) 11

¹¹⁶ T Nag 'Corporate Governance in South Africa' in A Banik et al *Corporate Governance, Responsibility and Sustainability: Initiatives in Emerging Economies* (2015) 83

¹¹⁷ M E King 'The Synergies and Interaction between King III and the Companies Act 61 of 2008' in T Mongalo (ed) *Modern Company Law for a Competitive South African Company* (2010); 446-447

¹¹⁸ The Institute of Directors Southern Africa (King III) *op cit* note 115 at 4

¹¹⁹ The Institute of Directors Southern Africa (King III) *op cit* note 115 at 6

¹²⁰ *ibid*

¹²¹ The Institute of Directors Southern Africa (King III) *op cit* note 115 at 9

¹²² *ibid*

2. Risk based internal audits – more reliance on internal controls.¹²³
3. IT Governance as a major operational risk.
4. The remuneration of non-executive directors to be authorised by shareholders to be set out in a policy.¹²⁴
5. An annual evaluation of the board of directors, the board committees and individual directors should be conducted.¹²⁵

Other Issues introduced by the King III Report include business rescue, and language, gender and terminology. All bodies were encouraged to apply the Code and to report failure to do so.¹²⁶

2.2.4 *King IV*

The fourth iteration of the King report ('King IV') serves as the yardstick for corporate governance in South Africa.¹²⁷ King IV aims to be more accessible to all entities in all sectors in light of the fact that non-profit organisations, private companies, and entities in the public sector had experienced difficulty interpreting and adapting King III to their particular circumstances,¹²⁸ King IV is more succinct and contains fewer principles to facilitate ease of interpretation and implementation.¹²⁹

The chairman of the King Committee explained the need for an update and replacement of King III in his foreword to King IV Report:

“The 21st century has been characterised by fundamental changes in both business and society. These fundamental changes provided the context within which the King Committee set out to draft King IV and have influenced both its content and approach.”¹³⁰

King IV is, as before, a voluntary code proposing principles and practices for good corporate governance.¹³¹ A hybrid system of corporate governance has emerged in

¹²³ *ibid*

¹²⁴ *ibid*

¹²⁵ *ibid*

¹²⁶ The Institute of Directors Southern Africa (King III) *op cit* note 115 at 10

¹²⁷ Institute of Directors in Southern Africa and The King Committee on Corporate Governance in South Africa *King IV Report on Corporate Governance in South Africa* (2016) 20

¹²⁸ Institute of Directors in Southern Africa and The King Committee (King IV) *op cit* note 127 at 6

¹²⁹ Institute of Directors in Southern Africa and The King Committee (King IV) *op cit* note 127 at 6-7

¹³⁰ Institute of Directors in Southern Africa and The King Committee (King IV) *op cit* note 127 at 2

South Africa in which governance legislation has been developed in line with principles of the King Codes.¹³² The King IV Report states that ‘adopting good corporate governance practice will be especially important if they (corporate entities) were to rely on the protection afforded by the business judgement rule as provided for in the Companies Act’.¹³³ This refers to directors being required to prove that steps taken were informed in the absence of material financial interests; were dealt with appropriately in the rational and actual belief that the action was taken in the best interests of the company.¹³⁴ The fact that the King IV Code is voluntary and not in itself legally binding does not necessarily preclude legal consequences for non-adherence.¹³⁵ As King IV recommends best practices it influences practices of governing bodies.¹³⁶ Courts incline to accept such practices as the standard of care and conduct required of those charged with governance duties.¹³⁷ Directors have a statutory obligation to act in the best interests of the company with due care, skill, and diligence.¹³⁸ Section 76(4) of the 2008 Act provides that a director will have satisfied the duty:

- If s/he has taken reasonably diligent steps to become informed of the matter;
- And if s/he had no material personal financial interest in the matter, [had] no reasonable basis to know that any related person had financial interest in the matter or the director complied with the requirements of section 75 with regards to any such interest;
- And the director made a decision with regard to the matter and had a rational basis for believing and did believe that the decision was in the best interests of the company.¹³⁹

Linda Musakwa posits that legislative compliance is dependent on compliance with corporate governance criteria, and directors are bound to demonstrate such compliance to establish fulfilment of the section 76 duty.¹⁴⁰ This study aims to identify and explain the

¹³¹ Institute of Directors in Southern Africa and The King Committee (King IV) op cit note 127 at 3-4

¹³² Institute of Directors in Southern Africa and The King Committee (King IV) op cit note 127 at 35

¹³³ Institute of Directors in Southern Africa and The King Committee (King IV) op cit note 127 at 21

¹³⁴ *ibid*

¹³⁵ Institute of Directors in Southern Africa and The King Committee (King IV) op cit note 127 at 35

¹³⁶ *ibid*

¹³⁷ *ibid*

¹³⁸ The Companies Act 71 of 2008 section 73 (b) and section 73 (c)

¹³⁹ The Companies Act 71 of 2008 section 76(4)

¹⁴⁰ L. Musakwa ‘Directors’ Duties and the Business Judgment Rule in South African Company Law: An Analysis’ (2013) 3(7) *International Journal of Humanities and Social Science* 89-95

mechanisms in the Companies Act of 2008 which require enforcement of the King IV Code alongside the Act. This entails a discussion of the business judgement rule and the way in which it promotes the enforcement of the King IV Code.

2.3 *Current issues*

Proper corporate governance prevents fraud and concomitant civil or criminal liability of corporate and government entities. The court, in the case of *SA Broadcasting Corporation Ltd v Mpofo*¹⁴¹ held:

“Integrity is a key principle underpinning good corporate governance. Put clearly, good corporate governance is based on a clear code of ethical behaviour and personal integrity exercised by the board, where communications are shared openly.”¹⁴²

Echoing South Africa’s National Development Plan¹⁴³, Lynn McGregor, writing for the Hanns Seidel Foundation¹⁴⁴, emphasises that the function of state-owned companies (SOCs) is to provide infrastructure services and improve social and economic conditions. As a sole or important shareholder of an SOC, the government is responsible to ensure that the company is well run so that it delivers on its mandate to provide sound infrastructure and that investments yield adequate results.¹⁴⁵ Good corporate governance requires ethical leadership. Authority and integrity combine to produce successful decisions for the greater benefit of the people. However, the practices and behaviour of the government as shareholder are alleged to have fallen short in the field of corporate governance. In a developing country such as South Africa, understanding the concept and evolution of corporate governance with reference to the King Codes and the 1973 and 2008 (Companies)

¹⁴¹ *South African Broadcasting Corporation Ltd and Another v Mpofo* (A5021/08) [2009] ZAGPJHC 25; [2009]4 A11 SA 169 (GSJ)

¹⁴² *ibid*

¹⁴³ The National Development Plan intends to achieve a better future for all South African citizens. See <https://www.gov.za/sites/default/files/Executive%20Summary-NDP%202030%20-%20Our%20future%20-%20make%20it%20work.pdf>

¹⁴⁴ The Hanns Seidel Foundation is committed to the service of democracy, peace, and development. See <https://southafrica.hss.de>

¹⁴⁵ L. McGregor *Improving Corporate Governance of South African State-Owned Companies (SOCs) A ‘think-piece paper’* (2014) available at <http://www.usb.ac.za/Shared%20Documents/Thinkpiece.Improving%20S.A.%20SOC%20Corporate%20Gove.pdf> accessed on 20 February 2018

Acts enables understanding of the links between corporate governance and economic and social growth and well-being. In the case of Eskom, this study will examine how effectively the 2008 Act dovetails with corporate governance responsibilities, and make recommendations for better governance and accountability; and further investigate the potential benefit of incorporating the King Codes into binding South African law as a means of ensuring good corporate governance.

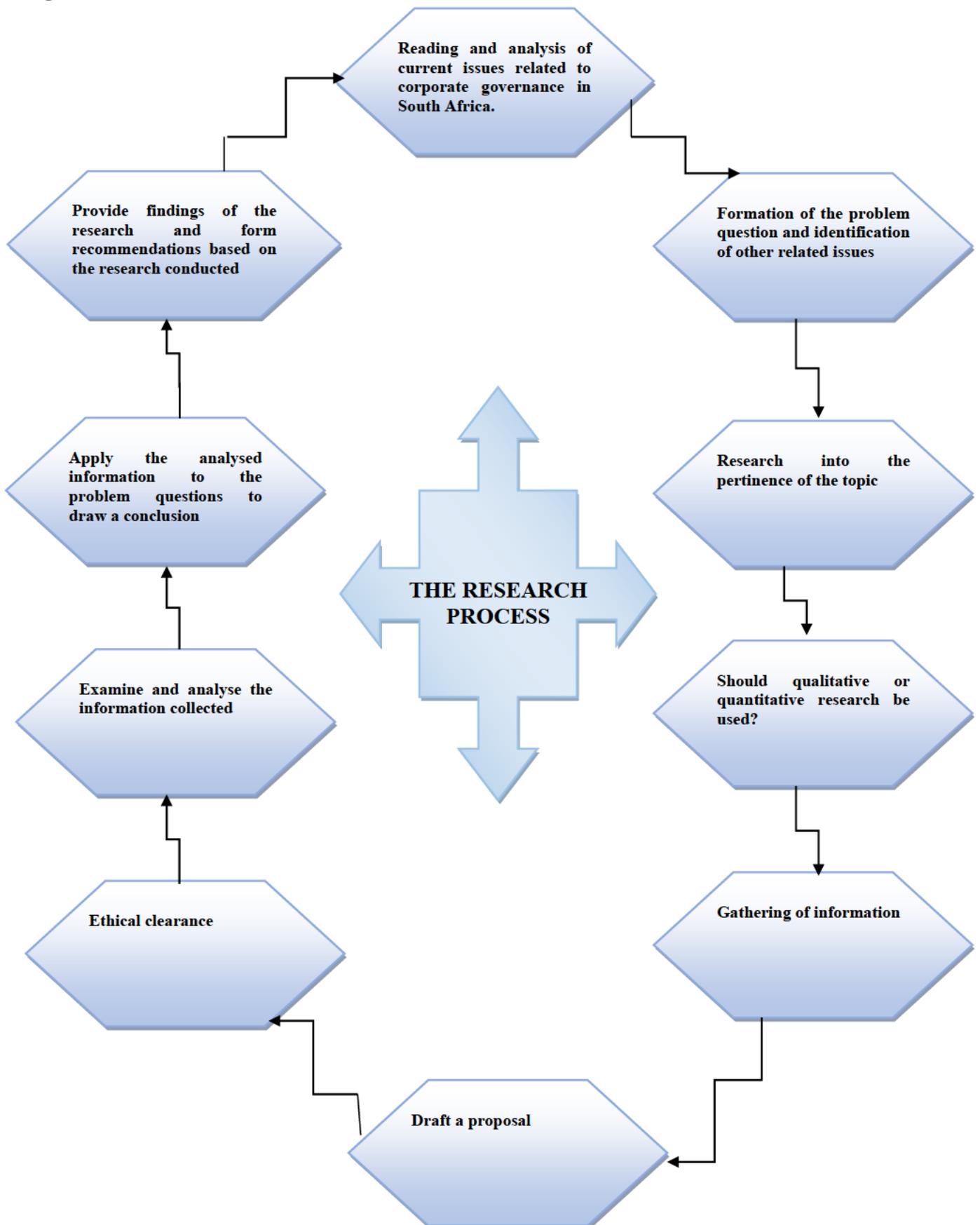
The King principles which are generally voluntary, are binding on companies with a primary listing on the JSE.¹⁴⁶ In what some are referring to as the biggest corporate failure in the history of the JSE, the share price of Steinhoff International Holdings (Steinhoff) plunged by 91 per cent.¹⁴⁷ Steinhoff is a dual-listed company with a secondary listing on the JSE, raising concern about companies which operate across many jurisdictions. This study seeks to determine the apparent deterioration in corporate governance at Steinhoff. Selected King IV and King III principles will be discussed in relation to Steinhoff's plight to establish what caused the Steinhoff meltdown and what a practical application of the King IV Code might have achieved. The issue of enforceable compliance and the notion that dual-listed companies (without a primary listing on the JSE) should be bound to comply with the guidelines contained in the King Code will be explored.

¹⁴⁶ Institute of Directors in Southern Africa and The King Committee (King IV) op cit note 127 at 20

¹⁴⁷ 'Steinhoff on brink of dropping off JSE's top 100 company list' *Fin24* 21 December 2017 available at <https://www.fin24.com/Companies/Retail/steinhoff-on-brink-of-dropping-off-jses-top-100-company-list-20171221>, accessed on 15 February 2018

3. *Research Methodology*

Figure 1



Roberts¹⁴⁸ defines research as ‘the study of substantive issues and theoretical questions by the application of one or more research methods and the interpretation and dissemination of findings’. This study aims to provide an answer to the questions posed in chapter one. A conclusion and recommendations based on the research conducted will be provided in chapter four. The purpose of this research study is to investigate the enforceability of the King IV Code on Corporate Governance (King IV Code); to identify the mechanism(s) available in the Companies Act which facilitate the enforcement of the King IV Code; and to determine whether a stricter application of the King IV code is required with special focus on state-owned companies and companies with a secondary listing on the JSE. The research is desktop based. The business judgement rule as it appears in section 76 of the Companies Act is analysed¹⁴⁹ and criticised.¹⁵⁰ However, there is a dearth of research on whether the business judgement rule as it appears in the King IV Code should be enforceable. This thesis aims to address this gap in research. Primary sources consulted in this study include case and statute law. Secondary sources used include books, journal articles, newspapers, and other dissertations. Secondary (desktop) research was chosen, as the information pertaining to the research topic did not require fieldwork. A multiplicity of materials in the form of published reports, articles, journal articles, books, government and company survey statistics, company reports, reports and studies of specialist research organisations and magazine and newspaper publications were consulted.

4. *Research questions*

- What is the legal status of the King IV Code on Corporate Governance? Does it require a stricter application?

¹⁴⁸ B Roberts *Getting the Most Out of The Research Experience – What Every Researcher Needs To Know* (2007) 4 available at <http://dx.doi.org/10.4135/9781849209212.n2> accessed on 29 August 2018

¹⁴⁹ S Kennedy-Good and L Coetzee ‘The Business Judgement Rule Part Two’ available at <https://journals.co.za/content/obiter/27/2/EJC85185> ; and see E Jones ‘Directors’ duties: negligence and the business judgment rule’ by available at <https://repository.up.ac.za/handle/2263/3893>

¹⁵⁰ JL van Tonder ‘An Analysis Of The Directors’ Duty To Act In The Best Interests Of The Company, Through The Lens Of The Business Judgment Rule’ available at <https://journals.co.za/content/obiter/36/3/EJC184720> ; and L Coetzee and JL Van Tonder ‘Advantages and disadvantages of partial codification of directors’ duties in the South African Companies Act 71 of 2008’ available at <http://scholar.ufs.ac.za:8080/xmlui/handle/11660/5161>

- Is it possible and effective for section 76 of the Companies Act 71 of 2008 to act as a mechanism of enforcement?
- Does the prevalence of corporate governance failures within state-owned companies and companies with a secondary listing on the JSE indicate that existing legislation is ineffective? What other factors contribute to this issue?
- What may be done to curb the breakdowns in corporate governance?
- How has company law in South Africa developed to become what it is today?

4.1 Issues

The issues to be explored in this study include:

- The possible enforceability of the King Code in the context of the provisions in the Companies Act concerning directors and their duties and responsibilities will be explored i.e. the legal status of the King IV Code in the field of corporate governance, with special focus on the business judgement rule.
- The efficacy of current corporate governance legislation as provided for in the Companies Act with respect to directors and their responsibilities. This issue relates to the sufficiency of the 2008 Act in achieving good corporate governance within state-owned companies and within dual-listed companies which have a secondary listing on the JSE.
- The reasons for the increasing rate of corporate governance failures within state-owned and dual-listed companies with a secondary listing on the JSE, with reference to the cases of Steinhoff and Eskom.
- Whether a stricter application of the King IV Code may be more successful in curbing failures of corporate governance.

4.2 Structure of the thesis

Chapter one will provide an introduction to the study, detailing a brief history of English company law and its impact on South African company legislation from its inception in 1926 to the contemporary Companies Act 71 of 2008. This is followed by a history of the previous King Codes, and reasons why the previous codes were improved upon, culminating in the King IV Code. This chapter will also introduce some of the current issues to be explored in this study. Lastly, the research methodology, issues of focus, the structure of this thesis, and the aims and objectives of this study are set out.

Chapter two provides the theoretical framework of the study and discusses the legal status of the King IV Code, encompassing the types of directors (executive, board committee members, prescribed officers etcetera) and the responsibilities of directors. The legal status of the King IV code, with reference to a discussion of the business judgement rule as provided for in section 76 of the Companies Act 71 of 2008, will be discussed and analysed.

Chapter three first examines the evolution of corporate governance in South Africa; secondly it uncovers the reason for the increasing prevalence of corporate governance failures within state-owned companies and dual-listed companies with a secondary listing on the JSE. Thirdly it evaluates evaluate the efficacy of the Companies Act in confronting failures of corporate governance. The study aims to provide a comprehensive definition of corporate governance, including its history i.e. the origin of the concept, what triggered its emergence and which countries exerted the greatest influence on it. The study will then examine when the concept came to be accepted and practised in South Africa, and what features of South African history were influential.

This chapter will also discuss:

- The King IV Code on Corporate Governance
- Types of directors covered by the King Code
- Current issues and cases with special focus on the spectacular failings of corporate governance within state-owned companies and within dual-listed companies which have a secondary listing on the JSE. The subject will be discussed in relation to aspects of the King IV Code (and King III where relevant).
- The efficacy of current corporate governance laws in South Africa as found in the Companies Act will be discussed in relation to the cases of Steinhoff and Eskom.

Chapter four will provide a conclusion and recommendations based on the research conducted, with particular focus on the enforceability of the King IV Code, aiming to answer whether the King Code should find stricter application – whether it should or should not be legally binding on all corporate entities including SOCs and dual-listed companies with a secondary listing on the JSE. The efficacy of the 2008 Companies Act in relation to corporate governance principles and the recent corporate governance failures will be considered. Furthermore, this chapter will provide recommendations for effective

enforcement of corporate governance, prompted by points of failure in the execution of the current system.

5. *Aims and objectives*

The objectives of this research project are as follows:

- To provide a brief history of South African company law and the English system which influenced it.
- To analyse contemporary corporate law in South Africa as illustrated in the 2008 Act.
- To explore the effectiveness of the current legislation.
- To investigate the enforceability of the King IV Code.
- To examine the high rate of corporate governance failures within state-owned companies and dual-listed companies with a secondary listing on the JSE.
- To consider stricter application of the King IV Code.
- To provide recommendations which may assist in the circumvention of failures of corporate governance.

CHAPTER TWO

Theoretical Framework

1. *Introduction*

Good governance can be described as the right balance of fairness, accountability, responsibility and transparency on a foundation of intellectual honesty; it is against these principles that directors must arrive at decisions which are in the best interests of their companies.¹⁵¹ The duties of a director encompass good faith, care, skill, and diligence.¹⁵² Good faith entails that a director applies his mind honestly and acts in the best interests of his company; he may not pilfer any corporate opportunity for himself and must make certain that there is no conflict of interests between him and his company.¹⁵³ Acting with care entails the level of care expected of a reasonable person taking care of another's assets; this duty further requires an honest application of mind when making decisions related to the economic activity of the business.¹⁵⁴ When something goes wrong the question will arise: 'Did the director act with care?'¹⁵⁵ Skill presumes that the director applies his practised ability in the best interests of the company.¹⁵⁶ Diligence involves the duty of the director to understand and be fully informed about issues to be decided and to understand and familiarise himself with all necessary information presented to him.¹⁵⁷

The duties of a director were partially codified in the Companies Act (the 2008 Act).¹⁵⁸ The business judgement rule which was introduced in the 2008 Act provides

¹⁵¹ M E King *The Corporate Citizen* (2006) ix

¹⁵² M E King op cit note 151 at 29.

¹⁵³ *ibid*

¹⁵⁴ M E King op cit note 151 at 29-30

¹⁵⁵ *ibid*

¹⁵⁶ M E King op cit note 151 at 30.

¹⁵⁷ *ibid*

¹⁵⁸ Sections 76, 77(2) & 158(a) of the Companies Act 71 of 2008

the circumstances under which a director will be deemed to have acted in the best interests of his company and with the requisite care, skill, and diligence.¹⁵⁹

This chapter aims to discuss the legal status and enforceability of the King IV Code and builds on the premise that compliance with King IV practices assumes fulfilment of the duty to have taken reasonably diligent steps to become informed about a matter. In order to better understand the business judgement rule, this chapter will first discuss types of directors and their responsibilities and examine how the business judgement rule and sections of the 2008 Act promote the enforcement of the King IV Code. Furthermore, this chapter draws a correlation between the duties contained in the Companies Act and the King IV Code to explain how the Code has influenced the corporate governance provisions in the Companies Act. It was for this specific purpose that King Code IV was released after the promulgation of the Companies Act 71 of 2008.

2. *Types of directors*

According to section 76(1) of the Companies Act, a ‘director’ includes an alternate director and a prescribed officer or a person who is a board member of a company or a member of the audit committee of a company.¹⁶⁰ An alternate director is a person who is elected or appointed as a member of the board of the company in substitution for a particular appointed or elected director for that company.¹⁶¹ The board refers to the board of directors of a particular company.¹⁶² The ‘director’ refers to a member of the board, an alternate director, or any person occupying the position of a director or alternate director.¹⁶³ An *ex officio* director is one who holds office as director solely as a consequence of holding some other office, status or designation in accordance with that company’s memorandum of association.¹⁶⁴ A prescribed officer is one who is the holder of an office that has been designated by the Minister in terms of section 66 of the Act.¹⁶⁵

¹⁵⁹ S 76(4) of the Companies Act 71 of 2008; *Visser Citrus (Pty) Ltd v Goede Hoop Citrus (Pty) Ltd and Others* 2014 5 SA 179 at paras 58 and 73

¹⁶⁰ The Companies Act 71 of 2008 section 76 (1)

¹⁶¹The Companies Act 71 of 2008 Chapter One section 1

¹⁶² *ibid*

¹⁶³ *ibid*

¹⁶⁴ *ibid*

¹⁶⁵ *ibid*

The Chief Executive Officer (CEO) of a company manages the general operational aspects of a company.¹⁶⁶ He or she is the leader of the management team which implements the strategies of the board and is usually accountable to the board.¹⁶⁷ The CEO of a company is the highest-ranking executive in the company.¹⁶⁸ Other titles by which a CEO is referred to include: managing director, president, and chief executive.¹⁶⁹ The primary responsibilities of the CEO include managing the operations and resources of the company, being the public face of the company, making major corporate decisions and acting as the main link between the board of directors and corporate operations.¹⁷⁰

The financial actions of a company are managed by the Chief Financial Officer (CFO),¹⁷¹ whose duties include financial planning, tracking cash flow, analysing the company's financial strengths and weaknesses and proposing corrective actions.¹⁷² The CFO is also responsible for ensuring that the financial reports of the company are completed in an accurate and timely fashion.¹⁷³ His or her tasks largely concern financial matters.¹⁷⁴ The Chief Operating Officer (COO) is responsible for the day-to-day operation and administration of the business,¹⁷⁵ involving execution of business plans and the implementation of plans made by the CEO, especially the specifics required for such implementation.¹⁷⁶

The executive director is employed by the company¹⁷⁷ and is the manager or senior operating officer of an organisation which is usually a non-profit organisation and is

¹⁶⁶ *Investopedia Online Dictionary* available at <https://www.investopedia.com/terms/c/ceo.asp>, accessed on 28 February 2019

¹⁶⁷ M E King op cit note 151 at 34

¹⁶⁸ *Investopedia Online Dictionary* op cit note 166

¹⁶⁹ *ibid*

¹⁷⁰ *ibid*

¹⁷¹ *ibid*

¹⁷² *ibid*

¹⁷³ *ibid*

¹⁷⁴ *ibid*

¹⁷⁵ 'Investopedia Online Dictionary' available at <https://www.investopedia.com/terms/c/coo.asp>, accessed on 28 February 2019

¹⁷⁶ 'Investopedia Online Dictionary' available at <https://www.investopedia.com/terms/c/chair-of-the-board.asp>, accessed on 28 February 2019

¹⁷⁷ M E King op cit note 151 at 35

responsible for carrying out the decisions of the board.¹⁷⁸ The duties of this director include strategic planning, working with the board of directors and operating within a budget.¹⁷⁹ These duties are similar to that of a CEO in a for-profit company.¹⁸⁰ The executive director of a non-profit organisation is also involved in fundraising efforts and promoting the organisation to raise public awareness and boost membership.¹⁸¹

The non-executive director is not employed by the company but is regarded as a director.¹⁸² This director is expected to focus on board matters and not executive direction and thereby provide an independent view of company operations. This director's main attributes should be independence, impartiality, experience and special knowledge.¹⁸³ Non-executive directors may also be referred to as external directors, independent directors or outside directors; whilst the non-executive director is a part of the board of directors, he or she is not part of the executive team and not engaged in the day-to-day management of the company; other duties include monitoring executive directors, acting in the interests of the stakeholders, policy-making, and planning exercises.¹⁸⁴ As they do not hold managerial positions, they are expected to have enhanced objectivity with regards to the interest of the company as opposed to the executive directors who may be faced with agency or conflict of interest problems.¹⁸⁵ The non-executive director thus challenges the direction and performance of the company.¹⁸⁶ Independent directors are tasked with keeping executive directors and the board as a whole accountable – objectively assessing board strategy, performance and risk, untainted by the distraction of day-to-day operations.¹⁸⁷ The

¹⁷⁸ 'Investopedia Online Dictionary' available at <https://www.investopedia.com/terms/e/executive-director.asp>, accessed on 28 February 2019

¹⁷⁹ *ibid*

¹⁸⁰ *ibid*

¹⁸¹ M E King *op cit* note 151 at 35

¹⁸² *ibid*

¹⁸³ Institute of Directors (IoDSA) 'What is the role of the Non-Executive Director?' available at <https://www.iod.com/services/information-and-advice/resources-and-factsheets/details/What-is-the-role-of-the-NonExecutive-Director>, accessed on 28 June 2019

¹⁸⁴ 'Investopedia Online Dictionary' available at <https://www.investopedia.com/terms/n/non-executive-director.asp>, accessed on 28 February 2019

¹⁸⁵ *ibid*

¹⁸⁶ *ibid*

¹⁸⁷ *ibid*

independent non-executive director is neither employed by nor a shareholder of the company, and only receives his fee as a director.¹⁸⁸

The board oversees the company as a whole, and the head of the board is referred to as the chairman.¹⁸⁹ While the board may overrule decisions of the CEO, the chairman of the board may not on his sole discretion overturn decisions of the CEO.¹⁹⁰ The chairman of the board acts as a link between the board and upper management of the company in order to ensure that the firm's duties to shareholders are fulfilled.¹⁹¹ The chairman ensures that the role of the board relates to strategy and not operational activity.¹⁹² However the chairman might be marginally involved in the day-to-day running of the company by serving a remote advisory role and providing ultimate oversight of actions undertaken by the executive.¹⁹³ The chairman (with the input of the rest of the board) sets goals and objectives which must be achieved by the executive.¹⁹⁴ The chairman may simultaneously hold the position of a CEO, in which case he or she performs the functions of both offices.¹⁹⁵

3. *Duties of directors*

Prior to the 2008 Act, corporate governance duties were undertaken voluntarily in accordance with the King Codes,¹⁹⁶ the first of which created the realisation that companies could not function independently from society and the environments,¹⁹⁷ with greater emphasis on

¹⁸⁸ M E King op cit note 151 at 36

¹⁸⁹ M E King op cit note 151 at 34; and 'Investopedia Online Dictionary' available at <https://www.investopedia.com/terms/c/ceo.asp>, accessed on 28 February 2019

¹⁹⁰ 'Investopedia Online Dictionary' available at <https://www.investopedia.com/terms/c/chair-of-the-board.asp> and <https://www.investopedia.com/terms/c/ceo.asp>, accessed on 28 February 2019

¹⁹¹ *ibid*

¹⁹² M E King op cit note 151 at 41

¹⁹³ 'Investopedia Online Dictionary' available at <https://www.investopedia.com/terms/c/chair-of-the-board.asp>, accessed on 28 February 2019

¹⁹⁴ *ibid*

¹⁹⁵ *ibid*

¹⁹⁶ T Mongalo 'An Overview of Company Law Reform in South Africa: From the Guidelines to the Companies Act 2008' in T Mongalo (ed) *Modern Company Law for a Competitive South African Company* (2010)

¹⁹⁷ M E King S C *Executive Summary of the King Report 2002* (2002) 6

accountability and reporting.¹⁹⁸ The 2008 Act¹⁹⁹ embodied certain King Code principles. Section 7(b)(iii) of the Act²⁰⁰ states that the purpose of the Act is to encourage transparency and high standards of corporate governance, echoing the very purpose of the King Codes i.e. the promotion of high standards of corporate governance in South Africa.²⁰¹

This section aims to discuss the duties covered in section 76, disclosure requirements of section 75 and briefly comment on the parallels between section 76 and the common law; and to draw a correlation between relevant King Code II principles and corporate governance provisions in the 2008 Act. The focus on King II in this section is due to the fact that King III and King IV were released after the 2008 Act; King II is therefore utilised to illustrate its effect on corporate governance provisions in the 2008 Act.

3.1 *The duty to act in good faith and for a proper purpose:*

King II provides that directors must act independently, exercise utmost good faith, honesty and integrity in their actions related to the company.²⁰² Section 76(3)(a) provides that a person acting in the capacity of a director of a company must exercise the powers and perform the functions of director in good faith and for a proper purpose.²⁰³ Section 76(3)(a) therefore also covers two common law duties i.e. the duty to act in good faith; and the duty to act for a proper purpose. The chief duty of a person in the position of a director is to exercise his powers and perform his functions *bona fide* and for a proper purpose²⁰⁴; the overarching duty is to act in the best interests of the company,²⁰⁵ a duty qualifying all his other powers.²⁰⁶

¹⁹⁸ Evidenced by the release of the Public Finance Management Act 1 of 1999 or the Insider Trading Act 135 of 1998 or the update of the Banks Act 94 of 1990

¹⁹⁹ GN 421 of GG 32121, 9/04/2009

²⁰⁰ The Companies Act 71 of 2008

²⁰¹ Institute of Directors in Southern Africa and The King Committee on Corporate Governance in South Africa *King II Report on Corporate Governance in South Africa* (2002) (King II)

²⁰² *ibid* 54

²⁰³ The Companies Act 71 of 2008 section 76(3) (a)

²⁰⁴ *ibid*

²⁰⁵ The Companies Act 71 of 2008 section 76(3) (b); and *Visser Citrus* supra note 159 at para 80

²⁰⁶ *Minister of Water Affairs and Forestry v Stilfontein Gold Mining Co Ltd* 2006 (5) SA 33 at para 16.6

The overarching and paramount fiduciary duty of directors is the duty of good faith, and it is this duty from which other fiduciary duties are derived.²⁰⁷ Section 76 requires the *bona fide* assessment of a director to have a rational underpinning.²⁰⁸ Good faith requires subjective honesty which in turn requires sincerity; corporate managers must believe with sincerity that their conduct is in the best interest of the corporation, and that statements made as managers are truthful, and their conduct within the boundaries of decent behaviour.²⁰⁹ Directors must not breach the generally accepted standards of decency applicable to business conduct, reflecting the reasonable expectations of the company.²¹⁰ Good faith requires fidelity to office – meeting the reasonable expectations of shareholders and faithfulness to duties and obligations.²¹¹ Office refers to the position of duty or trust in an organisation and fidelity to office means acting in a manner which might reasonably be expected, given the constitution of the office and the organisation within which the office is embedded.²¹²

Directors may not knowingly cause the corporation to disobey the law,²¹³ despite a rational belief that such transgression would maximise corporate profit or shareholder gain by reasoning that the profit outweighs the cost of the transgression.²¹⁴ Society would not thrive if individuals thought themselves free of moral obligations when acting on behalf of an organisation.²¹⁵ The obligation of candour involves the obligation not to mislead by making intentionally or recklessly false or misleading statements in their managerial capacity, and extends to honestly inform other corporate members about facts which would be material to those members in making decisions or discharging their duties.²¹⁶

The duty to act for a proper purpose means that directors may not use the powers conferred upon them for a purpose foreign to the power or to gain some private

²⁰⁷ FHI Cassim... et al 2 ed (2012) Contemporary Company Law 2 ed (2012) 523

²⁰⁸ *Visser Sitrus* supra note 159 at para 75-76

²⁰⁹ MA Eisenberg 'The Duty Of Good Faith In Corporate Law' (2006) 1 *Berkely Law Scholarship Repository* available at <https://scholarship.law.berkeley.edu/facpubs>, accessed on 13 May 2019 at 22

²¹⁰ A Ponta 'Good Faith in Corporate Law – An Independent Fiduciary Duty or an Element of the Duty of Loyalty?' (2016) 6(2) *Juridical Tribune* 121

²¹¹ A Ponta op cit note 210 at 122

²¹² *ibid*

²¹³ MA Eisenberg op cit note 209

²¹⁴ MA Eisenberg op cit note 209 at 31

²¹⁵ MA Eisenberg op cit note 209 at 32

²¹⁶ MA Eisenberg op cit note 209 at 39

advantage.²¹⁷ They must not misuse or abuse their powers nor must they use such powers for an improper or impermissible purpose.²¹⁸ If the powers of a director (as described in the articles of association, now referred to as the memorandum of incorporation), are executed for an improper or impermissible purpose it will constitute a breach of the director's fiduciary duties in which case the courts may intervene.²¹⁹

3.2 *The duty to act in the best interests of the company*

King II provides that directors must act in the best interests of the company²²⁰, and never for any sectoral interest.²²¹ Section 76(3)(b) of the 2008 Act almost identically provides that directors exercise their powers and perform their functions in the best interests of the company.²²² The common law duty to act in the best interest of the company means that fiduciary duties are owed by the director to the company, and this duty does not replace other common law or statutory duties; consequently, should a director be held liable for a breach of a fiduciary duty, he may also be held liable for a breach of the duty of care, skill, and diligence.²²³ In the case of *Minister of Water Affairs and Forestry v Stilfontein Gold Mining Co Ltd*²²⁴, the court held that accepting appointment as a director of a listed company meant acceptance of the compatible duties and obligations, and directors may not simply abandon the company because it is convenient to do so.²²⁵

3.3 *The duty to avoid conflicts of interest*

King II explains that conflicts of interest may arise in transactions between the company and its directors, managers or large shareowners.²²⁶ Such conflicts should be avoided by directors,

²¹⁷ *Mills v Mills* [1938] HCA 4; 60 CLR 150 at page 185

²¹⁸ JJ du Plessis 'Directors' Duty to Use their Powers for Proper or Permissible Purposes' (2004) 16 *SA Mercantile Law Journal* 310

²¹⁹ *Ngurli Ltd v McCann* 1953 (90) CLR 425 at page 439-440

²²⁰ Institute of Directors in Southern Africa (King II) op cit note 201 at 55

²²¹ *ibid*

²²² The Companies Act 71 of 2008 Act of 2008

²²³ P Delpont et al *Henochsberg on The Companies Act 71 of 2008* (2011) 298(7) – online version available on Lexis Nexis

²²⁴ *Minister of Water Affairs v Stilfontein* op cit note 206 at para 16.5

²²⁵ *Minister of Water Affairs v Stilfontein* op cit note 206 at para 16.6

²²⁶ Institute of Directors in Southern Africa (King II) op cit note 201 at 47; 55

and their personal interests should not take precedence over the interests of the company and its shareowners; furthermore, such conflict must be disclosed at the earliest opportunity.²²⁷ Directors must keep information learned in their capacity as director strictly confidential and not divulge it to any third party without the permission of the company.²²⁸ Section 75 and section 76(2)(a) echo this principle.²²⁹

Section 75 of the 2008 Act requires the director to disclose his personal financial interests,²³⁰ defined as a ‘direct material interest of that person, of a financial, monetary or economic nature, or to which a monetary value may be attributed’.²³¹ Section 75 applies to all directors as defined in the 2008 Act (see paragraph 2 above), including members of board committees and audit committees.²³² Section 75(5) requires directors with a personal financial interest in a matter to be considered at a meeting of the board or knows a related person who holds such an interest, to disclose the interest and any information material to this interest. In such a case, the director must recuse him/herself from the meeting,²³³ and refrain from executing any documents in relation to the matter at hand unless specifically requested or directed to do so by the board.²³⁴ In the absence of such disclosure a resolution or agreement approved by the board is *pro tanto* invalid unless validated in accordance with section 75(7) by ordinary resolution or court order in terms of section 75(8).

Section 76(2) (a) prohibits the director from using his position as director or information obtained as director to gain an advantage for himself or any other person, or to knowingly cause harm to the company or a subsidiary of the company.²³⁵ This duty applies

²²⁷ Institute of Directors in Southern Africa (King II) op cit note 201 at 47;55

²²⁸ Institute of Directors in Southern Africa (King II) op cit note 201 at at 55.

²²⁹ The Companies Act 71 of 2008

²³⁰ *ibid*

²³¹ S 1 the Companies Act 71 of 2008: Personal financial interest does not include any interest held by a person in a unit trust or collective investment scheme in terms of the Collective Investment Schemes Act, 2002 (Act No. 45 of 2002), unless that person has direct control over the investment decisions of that fund or investment; and in s 1 the Companies Act ‘material’ means significant in the circumstances of a particular matter, to a degree that is— (a) of consequence in determining the matter; or (b) might reasonably affect a person’s judgement or decision-making in the matter;

²³² The Companies Act 71 of 2008 Section 75(1).

²³³ The Companies Act 71 of 2008 Section 75(5)

²³⁴ The Companies Act 71 of 2008 Section 75(5)

²³⁵ The Companies Act 71 of 2008

not only to actual conflicts but also to possible conflicts.²³⁶ This section reflects the common law ‘no profit’ and ‘corporate opportunity’ rules.²³⁷ A ‘common sense’ approach should be used when assessing whether a conflict could have reasonably been contemplated; *bona fides* is not a consideration at that stage.²³⁸ The common law ‘no profit rule’ is founded on the basis that a person is not allowed to make a secret profit from a person in a relationship of trust and confidence.²³⁹

A director may procure economic opportunities for a company (‘corporate opportunity’).²⁴⁰ However a director is in breach of a breach of fiduciary duty should this corporate opportunity be obtained for his own benefit or for the benefit of a third person – even where the company would have been financially unable to acquire the opportunity or where the other contracting party was unwilling to liaise with the company.²⁴¹ The director may only exploit the corporate opportunity for the company, unless the company expressly consents otherwise.²⁴² South African courts generally apply the ‘line of business test’²⁴³ by which the opportunity in question corresponds with existing and prospective company activities and/or the interests of the company.²⁴⁴

3.4 *The duty of care, skill, and diligence*

King II provides that directors, both executive and non-executive, are bound by the duty to exercise the degree of skill care, skill and diligence²⁴⁵ as may reasonably be expected of someone in their position.²⁴⁶ The duty of care and skill extends to equipping themselves with

²³⁶ *Phillips v Fieldstone Africa (Pty) Ltd and Another* 2004 (3) SA 465 (SCA) at para 31.

²³⁷ *Regal Hastings v Gulliver* 1942 [1] A11 ER 378; *Da Silva And Others v Ch Chemicals (Pty) Ltd* 2008 (6) SA 620 (SCA).

²³⁸ M Havenga ‘Directors exploitation of Corporate Opportunities and the Companies Act 71 of 2008’ (2013) 2 *TSAR* at 257-268 citing *Boardman v Phipps* 1967 (2) AC 46, 1966 [3] A11 ER 721 (HL) at page 33.

²³⁹ *Robinson v Randfontein Estates Gold Mining Co Ltd* 1921 AD 168 at 177-178

²⁴⁰ K de Klerk ‘Corporate Opportunities and A Director’s Fiduciary Duty’ (2016) *Without Prejudice* 38-40

²⁴¹ *ibid*

²⁴² *ibid*

²⁴³ M Havenga ‘Corporate Opportunities: A South African Update’ (1996) 8(1) *South African Mercantile Law Journal* 54

²⁴⁴ D Menzies ‘Corporate Opportunity’ (1961) *Harvard Law Review* 765 at 768

²⁴⁵ Institute of Directors in Southern Africa (King II) op cit note 201 at 54

²⁴⁶ *ibid*

an adequate understanding of the business of the company and the effects thereof on the economy so as to enable the director discharge his/her duties properly.²⁴⁷

Section 76(3)(c) of the 2008 Act provides that a director's functions must be accompanied by a reasonable degree of skill, care and diligence performed with the necessary degree of skill, care and diligence as may be reasonably expected of a person who possesses the general knowledge, skill and experience of that director.²⁴⁸

A breach of trust is committed when a person who stands in a fiduciary relationship to another acts for his own benefit or to the prejudice of the other.²⁴⁹ The cause of action for a breach of fiduciary duty is therefore *sui generis* and does not derive from contract or delict.²⁵⁰ The cause of action is a breach of trust.²⁵¹ The cause of action for a breach of the duty of care, however, is based on delict, requiring the elements of wrongfulness, fault, loss suffered and causation to be proved for damages to recoverable by the company.²⁵²

4. *The Business judgement Rule*

Chapter nine of King II discusses the business judgement rule and recommends that the Standing Advisory Committee on Company Law consider whether it should be statutorily adopted.²⁵³ According to King II, the business judgement rule protects directors from being held accountable for business decisions made in good faith, without conflict of interest, on an informed basis and rational at the time.²⁵⁴ The rule is complementary to the duty of care and is not a general shield for directors.²⁵⁵ The rule implies directors are not liable in damages to shareholders for judgment calls, except where the director has failed to exercise business

²⁴⁷ *ibid*

²⁴⁸ The Companies Act 71 of 2008

²⁴⁹ *Robinson v Randfontein Estates Gold Mining Co Ltd* 1921 AD 168

²⁵⁰ *ibid*

²⁵¹ E Jones 'Directors' Duties: Negligence and the Business Judgment Rule' (2007) 19 *South African Mercantile Law Journal* 334

²⁵² See discussion in E Jones 'Directors' Duties: Negligence and the Business Judgment Rule' (2007) 19 *South African Mercantile Law Journal* 334-335

²⁵³ Institute of Directors in Southern Africa (King II) *op cit* note 201 at 70

²⁵⁴ *ibid*

²⁵⁵ *ibid*

judgement on an informed basis and without the requisite rationality and absence of conflict of interest.²⁵⁶

According to Branson, the business judgement rule is not a rule as such as it lacks mandatory content; it is rather a standard for judicial review of business decisions.²⁵⁷ The business judgement rule does not cover the procedures followed before making a decision, but only the final decision.²⁵⁸ The courts would not exonerate the director where a decision was made in good faith but without the procedural due care.²⁵⁹ The business judgement rule may at times appear to excuse, even license, unacceptable behaviour; however, the outcome often depends on the plaintiff failing to establish the necessary facts which would render the defence inapplicable or because the prevailing standards of conduct did not warrant liability.²⁶⁰

The business judgement rule is premised on the fact that as human beings, directors are fallible and cannot please every shareholder all the time.²⁶¹ It recognises the fallibility of human nature and the need to advance business and judicial economy, which would be impossible if every corporate transaction was challenged on review by disgruntled shareholders..²⁶² The rule encourages risk taking, prevents judicial second-guessing, permits director behaviour to be swayed by market conditions and encourages competent persons to be directors and not avoid shareholder management.²⁶³

The business judgement rule is found in section 76(4) of the 2008 Act²⁶⁴ and is not intended to be a fortress for directors, as those directors who act dishonestly or

²⁵⁶ *ibid*

²⁵⁷ D M Branson ‘The Rule That Isn’t a Rule – The Business Judgment Rule’ (2002) 36(3) *Valparaiso University Law Review* 631 available at: <http://scholar.valpo.edu/vulr/vol36/iss3/3>

²⁵⁸ J Leach *The Correct Understanding of the Business Judgment Rule in Section 76(4) of the Companies Act 71 of 2008: Avoiding the American Mistakes* (unpublished LLM thesis, University of Cape Town, 2014) 14

²⁵⁹ *ibid*

²⁶⁰ SS Arsht ‘The Business Judgment Rule Revisited’ (1979) 8(1) at page 96 *Hofstra Law Review* available at, <https://scholarlycommons.law.hofstra.edu/cgi/viewcontent.cgi?article=1269&context=hlr> accessed on 25 February 2019.

²⁶¹ SS Arsht *op cit* note 260 at 95

²⁶² *ibid*

²⁶³ DP Lee “The Business Judgment Rule: Should it Protect Non-Profit Directors” (2003) 103 *Columbia Law Review* 925 at 945-960

²⁶⁴ The Companies Act 71 of 2008

irrationally may be held liable for a breach of their duty to act in the best interests of the company and with the necessary care, skill, and diligence.²⁶⁵ According to Linda Musakwa, the question whether a director has taken reasonably diligent steps to become informed about the matter may be considered in the context of the Lex Aquilia,²⁶⁶ having regard to the demands of public. The determination as to whether diligent steps were taken should follow the general principles of delict, applying the wrongfulness test.²⁶⁷ Musakwa further mentions that the determination would depend on various factors, such as whether the director's experience and skills, the functions assigned to or delegated by him, the nature of the company and accessibility of pertinent information.²⁶⁸ The particular circumstances of the decision and the status of the director (subjective factors) will dictate the extent of the steps required; however, the test is objective in that due regard must be given to the *boni mores*, the convictions of the community.²⁶⁹

Section 76(4)(ii)(aa) provides that the director must refrain from having a material personal financial interest in the subject matter of a decision and must hold no reasonable basis to know that any related person had such interest in the matter.²⁷⁰ 'Material' means the interest should be more than insignificant or financially immaterial. By way of example, a director would not be able to rely on the business judgement rule where the board purchased land priced above market value from a fellow director.²⁷¹ A decision arising from significant influence exerted by one director over the other would not be protected by the business judgement rule.²⁷²

²⁶⁵ L Musakwa 'Shielding Directors against Liability Imputations: The Business Judgment Rule and Good Corporate Governance' *Speculum Juris* 2013 27 (1) at page 27 available at <http://specjuris.ufh.ac.za/shielding-directors-against-liability-imputations-business-judgement-rule-and-good-corporate>, accessed on 7 December 2018

²⁶⁶ L Musakwa op cit note 265 at 29

²⁶⁷ *ibid*

²⁶⁸ L Musakwa op cit note 265 at 30

²⁶⁹ L Musakwa op cit note 265 at 31

²⁷⁰ The Companies Act 71 of 2008

²⁷¹ L Musakwa 'Shielding Directors against Liability Imputations: The Business Judgment Rule and Good Corporate Governance' *Speculum Juris* 2013 27 (1) at page 31 available at <http://specjuris.ufh.ac.za/shielding-directors-against-liability-imputations-business-judgement-rule-and-good-corporate>, accessed on 7 December 2018

²⁷² L Musakwa op cit note 265 at 31

Section 76(4)(iii) of the 2008 Act provides that the director must have a rational foundation for believing that the decision made was in the best interests of the company.²⁷³ A rational belief implies independence with respect to the action in issue.²⁷⁴ Independence means basing the decision on the merits of the issue and not being governed by extraneous considerations.²⁷⁵ Musakwa asserts that rational belief is determined by an objective test; a well-informed director who takes a decision which a reasonable person in his/her position would have taken, may be said to have had a rational basis for the decision.²⁷⁶

5. *Conclusion*

The increase in corporate governance failures in major companies in South Africa²⁷⁷ has caused many to seek reasons thereof; to demand that the parties responsible be held liable, how they might be held liable; and how such events can be prevented from happening again. This section serves to discuss the legal status of the King IV Code in relation to the business judgement rule and the 2008 Act and to determine what particular sections of the 2008 Act apply and how these sections may be used to enforce the King IV Code. The need for corporate governance to be enforced more stringently will be investigated as will become apparent in chapter three.

As discussed in chapter one²⁷⁸, the King IV Code is a voluntary set of principles guiding good corporate governance practices.²⁷⁹ The system adopted in South Africa comprises some voluntary corporate governance principles and some embodied in statute law.²⁸⁰ King IV argues against a ‘comply or else’ regime or a uniform approach because the activities of businesses are wide-ranging and it would be illogical to apply the

²⁷³ The Companies Act 71 of 2008

²⁷⁴ L Musakwa op cit note 265 at 31

²⁷⁵ *ibid*

²⁷⁶ L Musakwa op cit note 265 at 32

²⁷⁷ Such as South African Airways, South African Broadcasting Commission, DENEL, Eskom, Steinhoff, etcetera.

²⁷⁸ See page 14 onward

²⁷⁹ Institute of Directors in Southern Africa and The King Committee on Corporate Governance in South Africa *King IV Report on Corporate Governance in South Africa* (2016) at 35

²⁸⁰ *ibid*

same principles to all.²⁸¹ It might encourage mindless compliance instead of a reasoned application of best practices for respective companies.²⁸² The King IV report explains that the law is not separate from good governance; the Code's recommendations influence and affect practices adopted and implemented by governing bodies.²⁸³ The more widely such principles are adopted, the more likely a court is to regard such conduct as meeting the required standards of care.²⁸⁴ In this way, voluntary principles find their way into the common law, ultimately resulting in liability for non-compliance.²⁸⁵

In addition, compliance with corporate governance principles is relevant in determining whether a respective director has complied with the business judgement rule.²⁸⁶ In particular, corporate governance principles may assist the court in deciding what conduct qualifies to exclude a director from liability.²⁸⁷ It has been argued that section 5 of the 2008 Act must be interpreted more broadly in order to provide for the application of corporate governance codes²⁸⁸ i.e. section 5 of the Act provides that it must be applied so as to give effect to the purpose set out in section 7(b)(iii) to promote the development of the South African economy by encouraging transparency and high standards of corporate governance.²⁸⁹ Furthermore, section 158(a) of the 2008 Act provides that a court must develop the common law in order to promote the realisation and enjoyment of the rights contained in the 2008 Act.²⁹⁰

It is argued further that corporate governance in South Africa has evolved from being a soft ethical issue to a real factor pertinent to the success of capital markets and a good corporate economy.²⁹¹ Significantly, compliance with the duties contained in the King IV Code may allow a director to rely on the protection afforded by the business judgement

²⁸¹ *ibid*

²⁸² *ibid*

²⁸³ *ibid*

²⁸⁴ *ibid*

²⁸⁵ *ibid*; see Section 77 of The Companies Act 71 of 2008 for the legislation in relation to the liability of directors

²⁸⁶ See above

²⁸⁷ See above

²⁸⁸ L Musakwa op cit note 265 at 35

²⁸⁹ *ibid*

²⁹⁰ The Companies Act 71 of 2008 section 158

²⁹¹ L Musakwa op cit note 265 at 35-36

rule as it may show that he took reasonably diligent steps to become informed of the matter²⁹², and acted in the best interests of the company with the requisite degree of care, skill, and diligence.²⁹³

Corporate governance principles in the King II Report are consonant with certain provisions of the Companies Act of 2008. The corporate governance principles in the 2008 Act draw both from the common law and the King II report. Whilst the King Code has largely influenced the growth of South Africa's corporate governance regime, it may be legitimately argued the King IV Code should be incorporated into legislation to strengthen this regime and to ensure improved compliance. The investigation conducted in chapter three finds the recommendations in chapter four that the King IV Code provisions may have greater impact if incorporated into legislation.

²⁹² Institute of Directors in Southern Africa (King IV) op cit note 279 at 35

²⁹³ The Companies Act 71 of 2008 section 76

CHAPTER THREE

Corporate governance and relevant case studies

1. *Defining Corporate Governance:*

According to Sir Adrian Cadbury, corporate governance is about maintaining equilibrium between economic and social goals and between individual and communal goals; the purpose of governance frameworks is to urge an efficient use of resources and simultaneously to demand accountability for the administration and discharge of those resources.²⁹⁴ Echoing Sir Adrian Cadbury, Ramani Naidoo, author of *Corporate Governance: An Essential Guide for South African Companies*, explains that corporate governance is the mode by which a company is managed and controlled, embodying a constantly monitored system of checks and balances in order to guarantee an equilateral exercise of power within the company. It is a system that promises compliance by the company of its legal and regulatory requirements, requiring processes which identify, assess, and manage risks to ensure the sustainability of the company; and it develops practices which make the company more accountable to the broader society in which it operates.²⁹⁵ Corporate governance is answerable leadership – accountable, transparent, and which strikes a balance between economic, social, individual, and collective goals and aligns as closely as possible the interests of individuals, the company, and society as a whole.²⁹⁶

Law professor, Roberta Romano, and economists Sanjai Bhaghat and Brian Bolton have said: ‘The key focus of U.S. corporate law and corporate governance systems is what is referred to as an agency problem: an organizational concern that arises when owners – in a corporation, the shareholders – are not the managers who are in control.’²⁹⁷ Corporate governance essentially answers the need for mechanisms which address and simplify issues created by the separation of ownership and control; it seeks legal, economic, and social mechanisms which may alleviate the issue, and which may compel managers of the company

²⁹⁴ A Cadbury ‘Forward’ in Stijn Claessens *Corporate Governance and Development* (2003) vii available at <https://ssrn.com/abstract=642721>, accessed on 5 April 2018

²⁹⁵ R Naidoo *Corporate Governance: An Essential Guide for South African Companies* (2002) at 1-2

²⁹⁶ *ibid*

²⁹⁷ S Bhaghat, B Bolton & R Romano *The Promise and Peril of Corporate Governance Indices* (2007) 3-4 available at <https://doi.org/10.2139/ssrn.1019921>, accessed on 24 May 2018

(agents) to run the corporation in a manner which benefits all parties concerned (the company, shareholders and stakeholders).²⁹⁸ Corporate governance is a multifaceted concept. Distinctions may be made between (1) Internal and external dimensions of corporate governance; (2) Shareholder and stakeholder approaches to corporate governance; and (3) Normative and descriptive definitions of corporate governance.²⁹⁹

1. Internal and external corporate governance mechanisms: The internal dimensions of corporate governance focus on the role and functions of ownership structure, boards of directors, CEO dichotomy, and director and executive compensation.³⁰⁰ According to the *African Journal of Business Ethics*, the distinction between internal and external governance centres concerns whether control of corporate governance is within or outside of the corporation; where it is within the board and executive management, it may be regarded as internal, by which a company directs and controls its own affairs.³⁰¹ External corporate governance refers to the legal and regulatory setting within which the company functions, including the market.³⁰² This refers to the control of the company through institutions such as the state, the judiciary and stock exchanges by their determination of the rules, laws and regulations according to which the company must function to protect shareholders and to prevent the failure of the market on account of malpractice.³⁰³ Market control refers to the expectations of shareholders that the companies in which they invest will be managed proficiently, achieving of maximum value and productivity with minimal wasted effort and expense.³⁰⁴

²⁹⁸ H Wells 'The Birth of Corporate Governance' (2010) 33(4) *Seattle University Law Review* 1252 available at <https://ssrn.com/abstract=1581478>, accessed on 25 May 2018

²⁹⁹ GJD Rossouw 'Balancing corporate and social interests: Corporate governance theory and practice' (2014) *African Journal of Business Ethics* 28-29 available at <https://doi.org/10.15249%2F3-1-72>, accessed on 16 February 2018

³⁰⁰ D K Fan, CM Lau & S Wu 'Corporate Governance Mechanisms' in CM Lau & AS Tsui (eds) *The Management of Enterprises* (2002) 211-239 available at https://doi.org/10.1007%2F978-1-4615-1095-6_10 accessed on 18 May 2018

³⁰¹ GJ D Rossouw op cit note 299

³⁰² GJ D Rossouw op cit note 299 at 29

³⁰³ *ibid*

³⁰⁴ *ibid*

2. Shareholder and stakeholder approach to corporate governance: According to the *African Journal of Business Ethics*, the distinction between (i) the shareholder and (ii) the stakeholder approach to corporate governance depends on ‘for whose benefit should the company be governed?’³⁰⁵

- i. The shareholder value doctrine prioritises shareholder interest in the form of value and profit; and in particular the interests of minority shareholders must be adequately protected. Managers therefore implement strategies to maximise shareholder value.³⁰⁶ Corporate governance in this sense answers the agency problems of powerless shareholders and autonomous management (the issue of separation of ownership and control).³⁰⁷
- ii. A stakeholder is defined as ‘any group or individual who can affect or is affected by the achievement of the organization objectives’.³⁰⁸ This approach recognises the importance of those who have a stake in the company,³⁰⁹ including consumers, employees and communities.³¹⁰ The stakeholder notion perceives that the company is responsible to groups other than those who hold shares in the company – those who have a *stake* in the company (own emphasis).³¹¹ There are wide and narrow definitions of a stakeholder.³¹² The wide definition includes any identifiable group or individual who can affect the performance of a company, including public interest groups, protest groups, government agencies, trade associations, competitors, unions, employees, customers, and shareowners.³¹³ The narrow definition of a stakeholder

³⁰⁵ *ibid*

³⁰⁶ A Chilosi & M Damiani ‘*Stakeholders vs. Shareholders in Corporate Governance*’ (2007) 3 available at <https://doi.org/10.2139/ssrn.975293>, accessed on 19 May 2018

³⁰⁷ H Wells *op cit* note 298

³⁰⁸ R E Freeman *Strategic Management: A Stakeholder Approach* (reprint) (2010) 25

³⁰⁹ R E Freeman *The Stakeholder Approach Revisited* (2004) available at https://www.researchgate.net/publication/228946075_The_Stakeholder_Approach_Revisited, accessed on 29 August 2018

³¹⁰ A Chilosi & M Damiani *op cit* note 306

³¹¹ R E Freeman & D L Reed ‘*Stockholders and Stakeholders: A New Perspective on Corporate Governance*’ (1983) 25(3) *California Management Review* 89 available at <https://doi.org/10.2307/2F41165018>, accessed on 19 May 2018

³¹² R E Freeman & D L Reed *op cit* note 311 at 91

³¹³ *ibid*

includes identifiable persons or groups upon whom the company is dependent. This may include employees, customers, suppliers, key government agencies, shareowners, and certain financial institutions.³¹⁴ Corporate strategy takes these bodies into account. In uncertain environments, the company must take external forces into account, which may influence the objectives of the company.³¹⁵

3. Normative and descriptive definitions of corporate governance: A descriptive definition of corporate governance provides an account of practices and ideas that are generally identified with corporate governance.³¹⁶ The purpose of the descriptive definition is to understand how the interests of shareholders are managed and represented, with the company viewed as a constellation of interests, some competitive, and others, cooperative.³¹⁷ The normative definition of corporate governance focuses on the moral and/or philosophical guidelines allied with the management of the company.³¹⁸ A normative definition of corporate governance recommends a standard of corporate governance which should be attained,³¹⁹ purporting to answer questions such as ‘what are the responsibilities of the company?’ and ‘why should companies take care of interests other than shareholder interests?’³²⁰

South Africa follows a stakeholder approach in which not only the interest of shareholders is recognised, but also corporate social responsibility to all stakeholders and local communities.³²¹

³¹⁴ *ibid*

³¹⁵ *ibid*

³¹⁶ GJ D Rossouw op cit note 299 at 29

³¹⁷ C Fontaine, A Haarman, & S Schmid ‘The Stakeholder Theory’ 2006 *Semantic Scholar* 14 available at <https://pdfs.semanticscholar.org/606a/828294dafd62aeda92a77bd7e5d0a39af56f.pdf> accessed on 22 May 2018

³¹⁸ *ibid*

³¹⁹ GJ D Rossouw op cit note 299 at 30

³²⁰ *ibid*

³²¹ *ibid*

2. *Brief history of corporate governance*³²²

The concept of corporate governance originated in the 16th and 17th centuries in the heyday of the Dutch East India Company, Hudson's Bay company and other large organisations in which tension was created between owners and managers i.e. the agency issue of ownership and control.³²³

The 19th century brought with it an economic boom in the United States dominated by massive industrial enterprises.³²⁴ However toward the end of the 20th century, Russia, the greater Asian region and Brazil encountered profound financial crises in which the behaviour of the corporate sector and deficiencies in corporate governance threatened the stability of the global financial system.³²⁵ Early in the 20th century, the need for transformation in the corporate economy was recognised; although the exact nature of the changes was not known, it was accepted that the change would include a separation of ownership and control.³²⁶

A surge of outrageous wrongdoing in the United States and Europe in the last two decades of the 20th century undermined confidence in the corporate sector and renewed global interest in corporate governance as a means to protect shareholders and to address deficiencies at board level.³²⁷ The events revealed failures in the regulatory system and the way in which companies were being run, and in the result the Cadbury Report³²⁸ was

³²² For a more detailed history of corporate governance see BR Cheffins *The History of Corporate Governance* (2012) 1 available at <http://ssrn.com/abstract=1975404>

³²³ B R Cheffins *The History of Corporate Governance* (2012) 1 available at <http://ssrn.com/abstract=1975404>, accessed on 16 February 2018

³²⁴ H Wells op cit note 298 at 1253

³²⁵ S Claessens *Corporate Governance and Development* 1-3 available at <http://documents.worldbank.org/curated/en/913921468159897693/Corporate-governance-and-development>, accessed on 22 February 2018

³²⁶ H Wells op cit note 298

³²⁷ A Banick... et al *Corporate Governance, Responsibility and Sustainability: Initiatives in Emerging Economies* (2016) 78-79

³²⁸ The creation of '*The Report of the Committee on the Financial Aspects of Corporate Governance (1992)*' (known as the Cadbury Report on Corporate Governance) was a reaction to the increasing lack of investor confidence in the accountability and honesty of listed companies. For a copy of the report see <http://www.ecgi.org/codes/documents/cadbury.pdf>

published.³²⁹ Policymakers grew accustomed to the notion of corporate governance as the corporate world became aware of the potentially disastrous consequences of a feeble corporate governance system.³³⁰

3. *Corporate Governance and the King IV Code*

South Africa's transition to democracy in 1994 brought the idea of corporate governance to the forefront. The King Committee Report on Corporate Governance (King I) was published followed by King II, King III and King IV in 2002, 2009, and 2016 respectively, placing South Africa on the global corporate governance map.³³¹

King IV took into account the many fundamental changes in business and society of the 21st century,³³² noting especially that organisations functioned within the environment, society, and the economy and that they were affected by the way in which organisations generated revenue, impacting in turn on the organisations themselves.³³³ The challenge of guiding the organisation toward sustainable operations (using less) to match the needs of a growing impoverished population took hold.³³⁴ The duty of care became increasingly important and complex.³³⁵ King IV reflected the relevance of these changes,³³⁶ adopting an outcomes-based approach.³³⁷ According to Parmi Natasen and Prier du Plessis the King IV Code signalled the message that corporate governance was a process that would assist organisations in accomplishing desirable goals.³³⁸ King IV has organised recommended practices in line with the governance roles and responsibilities and thus represents a model

³²⁹ S Claessens op cit note 325

³³⁰ *ibid*

³³¹ A Banick op cit note 327

³³² Institute of Directors in Southern Africa and The King Committee on Corporate Governance in South Africa *King IV Report on Corporate Governance in South Africa* (2016) page 3

³³³ Institute of Directors in Southern Africa (King IV) op cit note 332 at 3-4

³³⁴ Institute of Directors in Southern Africa (King IV) op cit note 332 at 4

³³⁵ *ibid*

³³⁶ Institute of Directors in Southern Africa (King IV) op cit note 332 at 4-6

³³⁷ Institute of Directors in Southern Africa (King IV) op cit note 332 at 27

³³⁸ P Natasen and P du Plessis 'Making Corporate Governance Universal' 23 January 2019 available at <https://www.iodsa.co.za/news/435112/Making-corporate-governance-universal.htm>, accessed on 1 November 2019

for governance in any area.³³⁹ The King Codes have revolutionised corporate governance in South Africa.

4. *Corporate governance failures at Steinhoff International Holdings NV and Eskom Holdings SOC Ltd*

The purpose of including an analysis of the two companies (Steinhoff and Eskom) in this thesis seeks to discover the reason for the failures, the effectiveness of the 2008 Companies Act in addressing corporate governance deficiencies and how the King IV Code may assist in such cases if strictly applied.

4.1 *Steinhoff International Holdings NV: background*

Steinhoff International Holdings NV (hereinafter referred to as ‘Steinhoff’ or ‘SIHL’) is a wholesale, manufacturing and logistics company founded by Mr Bruno Steinhoff over 50 years ago; its ability to adapt to economic, social and political change over a period of five decades enabled the business to expand successfully.³⁴⁰

The first decade (1964-1974): In 1963, Mr Steinhoff presented his furniture to retailers across Germany, and within two years negotiated exclusive rights to represent suppliers in Saxony and Hesson.³⁴¹ In 1966, the company thrived on the opportunities presented by the German government’s promotion of industrial growth and pan-European trade,³⁴² and in 1968 added railway access and furniture production to the traditional trading and import business.³⁴³ In 1973, deliveries went up five-fold, turnover reached DEM 40 million and the company employed 105 people.³⁴⁴

The second decade (1974-1984): The company bypassed the Cold War restrictions and sourced furniture from the Soviet bloc’s East Germany, Bulgaria, Romania, Denmark, Czechoslovakia, and Russia – as well as Italy, the Netherlands. In 1974 Steinhoff

³³⁹ Institute of Directors in Southern Africa (King IV) op cit note 332 at 22

³⁴⁰ ‘50 Years of Steinhoff’ available at <http://steinhoffinternational.com/50-years-video.php> accessed on 26 July 2019

³⁴¹ *ibid*

³⁴² *ibid*

³⁴³ *ibid*

³⁴⁴ *ibid*

opened a second factory. Its strategy to source furniture from the East and sell to a discounted market in the West proved successful; turnover rose to DEM 250 million, and the company employed 320 people.³⁴⁵

The third decade (1984-1994): Investments in infrastructure and technology strengthened the competitive advantage of the business.³⁴⁶ A revolutionary paperless and fully automated warehouse and management system controlled the receiving, packing, storing, retrieving, and dispatching of furniture in 1987.³⁴⁷ The year 1990 saw the conversion of Europe into a single market, enabling capital and services to move freely between countries.³⁴⁸ Seven upholstery factories and a bedding factory were purchased by Steinhoff making it one of the largest producers of upholstered furniture in the German market.³⁴⁹ By 1993, Steinhoff owned factories in Germany, Poland, Ukraine and Hungary and the business achieved a turnover of DEM 600 million and employed 3 000 people.³⁵⁰

The fourth decade (1994-2004): Claas Daunt, a German tax attorney, formed a partnership between Steinhoff Europe and Johannesburg furniture manufacturer GommaGomma. Steinhoff Furniture, Steinhoff Europe, and Steinhoff Africa were established with a consolidated listing of Steinhoff International on the JSE in 1998.³⁵¹ Costs were effectively managed by efficient distribution and logistics resulting in lower prices for their furniture range.³⁵² The group consisted of 87 factories and 26 distribution and sourcing locations in 10 countries by the end of the fourth decade.³⁵³

The fifth decade (2004-2014): The fifth decade was punctuated by continued development and exponential growth at an international level.³⁵⁴ Steinhoff expanded into

³⁴⁵ *ibid*

³⁴⁶ *ibid*

³⁴⁷ *ibid*

³⁴⁸ *ibid*

³⁴⁹ *ibid*

³⁵⁰ *ibid*

³⁵¹ *ibid*

³⁵² *ibid*

³⁵³ *ibid*

³⁵⁴ *ibid*

Asia for low-cost sourcing and an import and sourcing division was established in China. Bruno Steinhoff retired as the executive chairman in 2008.³⁵⁵

Steinhoff today is a global retail group selling household goods, furniture, and general merchandise with more than 40 brands in over 30 countries.³⁵⁶ The company boasts approximately 12 000 retail outlets, 26 manufacturing facilities, 130 000 employees and 150 000 containers shipped annually.³⁵⁷ In South Africa, brands include PEP, Ackerman's, Russells, UNITRANS, Incredible Connection, HiFi Corp, and yet others.³⁵⁸ Steinhoff has its headquarters in South Africa with a secondary listing on the JSE.³⁵⁹ In 2015 Steinhoff acquired a primary listing on the Frankfurt Stock Exchange in Germany.³⁶⁰ It is registered and has its corporate seat in Amsterdam in the Netherlands.³⁶¹

4.2 *Steinhoff – what went wrong?*

On 5 December 2017, Steinhoff announced in a statement that new information related to accounting irregularities had surfaced, necessitating further investigation.³⁶² The company then requested PricewaterhouseCoopers (PwC) to conduct an independent investigation.³⁶³ At the same time the then CEO, Markus Jooste resigned and Dr. Christo Wiese was appointed Executive Chairman (Delegated Supervisory Chairman) on an interim basis.³⁶⁴ On top of all this the company announced a delay in the release of the audited 2017 consolidated financial

³⁵⁵ *ibid*

³⁵⁶ Steinhoff International NV home page 'Welcome to Steinhoff' available at <http://steinhoffinternational.com/index.php>, accessed on 16 July 2019

³⁵⁷ Steinhoff International NV home page 'About Steinhoff' available at <http://steinhoffinternational.com/who-we-are-and-what-we-do.php> accessed on 16 July 2019

³⁵⁸ Steinhoff International NV 'Welcome to Steinhoff' op cit note 356

³⁵⁹ 'Listing of Steinhoff NV' 7 December 2015 available at https://irhosted.profiledata.co.za/steinhoff/2017_feeds/SensPopUp.aspx?id=262528, accessed on 3 October 2018

³⁶⁰ *ibid*

³⁶¹ Steinhoff 'Corporate Information' available at <http://www.steinhoffinternational.com/corporate-information.php>, accessed on 3 October 2018

³⁶² Stock Exchange News Service 'Steinhoff announces investigation into accounting irregularities' available at www.sharenet.co.za/jsepdf/SENS_20171206_S392997.pdf accessed on 27 September 2018

³⁶³ *ibid*

³⁶⁴ *ibid*

statements.³⁶⁵ Steinhoff also informed investors that the company's 2015 and 2016 consolidated financial statements would have to be restated and could not be relied upon.³⁶⁶ Between 28 March 2016 and 5 December 2016, Steinhoff shares fell from R95.66 per share³⁶⁷ to R45.65 a share.³⁶⁸ A day after news of accounting irregularities and the resignation of Mr Jooste the share price plunged 61 per cent³⁶⁹ to R17.61.³⁷⁰ Steinhoff shares today³⁷¹ are trading at R2.40 per share, approximating to a 97 per cent³⁷² fall over five years (2014-2018) from its high at the end of March 2016.³⁷³ In 2015, Steinhoff revealed in a press release that the offices of a subsidiary (SIHL) in the town of Westerstede, Germany were searched as part of a tax investigation.³⁷⁴ The investigation related to the propriety of arm's length valuations and accounting in terms of German GAAP principles.³⁷⁵ News reports are replete with allegations of tax evasion, fraud and the unusual pace and nature of acquisitions by Steinhoff.³⁷⁶ Magda Wierzycka, CEO of the Sygnia Group and financial commentator, suggests that the reference to fraud implied more than creative accounting'.³⁷⁷

³⁶⁵ *ibid*

³⁶⁶ 'Restatement of Financial Statements of Subsidiary Companies' available at <http://www.steinhoffinternational.com/downloads/2018/Restatement-of-financial-statements-of-subsidiary-companies-2Jan2018.pdf> page 1-2, accessed on 27 September 2018

³⁶⁷ 'Steinhoff International Holdings NV Company Profile' available at <https://www.jse.co.za/current-companies/companies-and-financial-instruments/instrument-profile?instrumentmasterid=2452>, accessed on 26 September 2018.

³⁶⁸ *ibid*

³⁶⁹ $R45.65 - R17.61 = 28.04/45.65 = 0.61 = 61$ per cent

³⁷⁰ 'Steinhoff International Holdings NV Company Profile' op cit note 367

³⁷¹ (At the time of writing) i.e. 27 September 2018

³⁷² $R95.66 - R2.40 = 93.26/95.66 = 0.97 = 97$ per cent

³⁷³ 'Steinhoff International Holdings NV Company Profile' op cit note 367

³⁷⁴ 'Steinhoff Press Release' 4 December 2015 available at <http://www.steinhoffinternational.com/sens.php>, accessed on 3 October 2018

³⁷⁵ *ibid*

³⁷⁶ See in general: 'Articles Relating to Steinhoff' available at <https://www.news24.com/Tags/Companies/steinhoff>, accessed on 3 October 2018; A Kell et al 'Investors dump Steinhoff on CEO Fraud Report' 24 August 2017 available at <https://www.fin24.com/Companies/Retail/steinhoff-slumps-on-report-ceo-is-being-probed-in-fraud-case-0170824>, accessed on 3 October 2018; and S Planting 'Steinhoff Listing Shrugs off Tax Woes' available at <https://citizen.co.za/business/business-news/899507/steinhoff-listing-shrugs-off-tax-woes/>, accessed on 3 October 2018

Research conducted by investigative financial research group Viceroy Research³⁷⁸ alleges several dishonest activities relating to at least two off-balance sheet related party entities of Steinhoff.³⁷⁹ They are Champion Capital and Southern View Finance.³⁸⁰ Viceroy suggests that Steinhoff used these vehicles to artificially inflate interest revenue.³⁸¹ Furthermore, it is alleged that the company moved JD Consumer Finance and Capfin (loss-making and predatory consumer loan providers) to off-balance sheet entities.³⁸² The profitable portions of JD Consumer Finance and Capfin were negotiated for repurchase whilst off-balance sheet, related party entities under Champion Capital incurred losses.³⁸³ Viceroy alleges that Steinhoff was using acquisition premiums to repay Champion's outlays.³⁸⁴ In short, Steinhoff issued loans and investments to off-balance sheet entities to enable the off-balance sheet entities to purchase loss-making Steinhoff subsidiaries, thereby obscuring losses made by Steinhoff and inflating earnings; and should it be necessary, trading assets and securities back and forth for the same price (round-tripping).³⁸⁵

Viceroy, also revealed that forestry assets were acquired which had the likely effect of enriching Steinhoff management.³⁸⁶ In 2001, Steinhoff had purchased forestry assets through a subsidiary (Kluh Investments) created for that purpose.³⁸⁷ Kluh separated from the Steinhoff group that same year.³⁸⁸ In 2004, Steinhoff purchased those forestry assets from

³⁷⁷ 'There were clear warning signs at Steinhoff. All of which fund managers missed' 7 December 2017 radio interview B Whitfield with M Wierzycka on *Radio 702* available at <http://www.702.co.za/articles/283808/there-were-clear-warning-signs-at-steinhoff-a11-of-which-fund-managers-missed>, accessed on 1 October 2018

³⁷⁸ Viceroy Research is a financial investigation and research body, see <https://viceroyresearch.org/>

³⁷⁹ 'Viceroy unearths Steinhoff's skeletons – off-balance sheet related party entities inflating earnings, obscuring losses' available at <https://viceroyresearch.org/2017/12/06/steinhoffs-skeletons-off-balance-sheet-entities-inflating-earnings-obscuring-losses/>, accessed on 1 October 2018 page 1

³⁸⁰ *ibid*

³⁸⁰ *ibid*

³⁸¹ *ibid*

³⁸² *ibid*

³⁸³ *ibid*

³⁸⁴ *ibid*

³⁸⁵ 'Viceroy unearths Steinhoff's skeletons...' *op cit* note 379 at 4

³⁸⁶ 'Viceroy unearths Steinhoff's skeletons...' *op cit* note 379 at 32

³⁸⁷ *ibid*

³⁸⁸ *ibid*

Klüh for more than 10 times the original selling price.³⁸⁹ Viceroy believes that this transaction is concerning because Steinhoff actually operated the plant regardless of it being nominally owned by Klüh i.e. like parties (Steinhoff members) on either side of the deal.³⁹⁰

The Viceroy Research Group report finds that a web of undisclosed related-party transactions were used to artificially inflate net income at a time when Steinhoff's acquired companies were struggling to stay afloat.³⁹¹ Viceroy also claims that related parties appeared to be involved in the acquisition of forestry assets and the JD Group share sale.³⁹² Viceroy concludes that intra-managerial transactions, a deficiency of transparency, non-independent governance and poor cash flow made it difficult to determine from an external point of view what the real profit being generated by the company was, in effect making the company 'borderline un-investable'.³⁹³

SIHL'S former Chief Financial Officer, Ben La Grange, has mentioned that third party transactions related to Markus Jooste and inflated profit contributions from different parts of the business are what corrupted Steinhoff's financial statements.³⁹⁴ La Grange claims that two main issues led to the downfall of SIHL:³⁹⁵

- First, profits were inflated mainly by contributions made by a non-existent external buying group which was funded by loans from Steinhoff – loans were issued to the group which then took products purchased by different brands and negotiated with suppliers to give extra rebates to the group – these contributions would be reflected as profits on the income statement and the loans would be reflected as such on the balance sheet.³⁹⁶

³⁸⁹ *ibid*

³⁹⁰ *ibid*

³⁹¹ 'Viceroy unearths Steinhoff's skeletons...' op cit note 379 at 35

³⁹² 'Viceroy unearths Steinhoff's skeletons...' op cit note 379 at 14-23; 32-33; 35

³⁹³ 'Viceroy unearths Steinhoff's skeletons...' op cit note 379 at 35.

³⁹⁴ J Kew and J Bowker 'We're not friends –Steinhoff ex-CFO blames Jooste, auditors for accounting scandal' 29 August 2018 available at <https://www.fin24.com/Companies/Retail/were-not-friends-steinhoff-ex-cfo-blames-jooste-auditors-for-accounting-scandal-20180829>, accessed on 2 October 2018

³⁹⁵ L Omarjee '#Steinhoff: Seven things you need to know from La Grange's testimony' 29 August 2018 available at <https://www.fin24.com/Companies/Retail/steinhoff-seven-things-you-need-to-know-from-la-granges-testimony-20180829>, accessed on 2 October 2018

³⁹⁶ *ibid*

- Secondly, certain transactions involved overpayment for assets acquired at inflated values; and
- Several transactions which were taken to be valid transactions with valid parties were in fact manipulated by the former CEO, Markus Jooste.³⁹⁷

4.3 *Forensic investigation report by PricewaterhouseCoopers Advisory Service (Pty) Ltd (PwC Report)*

This investigation was prompted by the supervisory board of SIHL into allegations of accounting irregularities and non-compliance with laws pertinent to Steinhoff's financial statements.³⁹⁸ The 3 000-page report details a web of transactions and conduct which they believe had the effect of toppling the Steinhoff empire. Whereas the whole document is legally privileged and confidential, a summary of the report has been published.³⁹⁹

PwC has found that a senior management executive, together with a group of former Steinhoff executives and non-Steinhoff executives engaged in various transactions that had the effect of substantially inflating profits and asset values of the Steinhoff group over an extended period.⁴⁰⁰ Fictitious transactions were entered into with third party entities which appeared to be independent from SIHL but which were apparently closely related to or controlled by the group of people referred to above⁴⁰¹; furthermore, fictitious income was created at an intermediary Steinhoff holding company level which would then be allocated to underperforming Steinhoff entities as contributions which had the effect of either increasing income or reducing expenses of the respective entities; intercompany loans and receivables were facilitated by the receipt of cash for contributions by another Steinhoff group company or non-Steinhoff companies funded by Steinhoff.⁴⁰²

Three principal groups, together with other corporate entities, were found to be counterparties to the Steinhoff Group in respect of the investigated transactions, and it was found further that confusion between entities was caused by using similar entity names and

³⁹⁷ *ibid*

³⁹⁸ Pricewaterhouse Coopers *Overview of Forensic Investigation* (PwC overview) (2019) 1

³⁹⁹ PwC overview op cit note 398 at 2

⁴⁰⁰ PwC overview op cit note 398 at 2-3

⁴⁰¹ PwC overview op cit note 398 at 3

⁴⁰² *ibid*

changing company names.⁴⁰³ The parties, as identified are: The Campion/Fulcrum Group, The Talgarth Group and the TG Group.⁴⁰⁴ Major transactions found by the PwC were categorised into (1) profit and asset creation; (2) asset overstatement and reclassification; (3) asset and entity support; and (4) contributions.

1. Profit and asset creation: Certain Steinhoff Group entities received income from or recorded sales to entities which were thought to be independent of the Steinhoff Group but which now seem to be closely related to or controlled by the Steinhoff Group or certain former employees thereof.⁴⁰⁵ These transactions resulted in profit and asset creation and the entities associated with these assets include the Talgarth Group (Talgarth and Triton), Campion/Fulcrum Group (TG Group, GT Global Trademarks and SVF SA) and Tulett Holdings.⁴⁰⁶ The income was not paid to Steinhoff from many of these transactions and as a result, loans and receivables with little or no economic substance were owed to the company and this ultimately was never settled.⁴⁰⁷
2. Asset overstatement and reclassification: The receivables which resulted from the income created by the above-described transactions were then settled in set-off arrangements or reclassified as different assets; set-off was facilitated by using intergroup payments and by the assignment of debts; the effect of this was that the loans were moved between entities which were part of the Steinhoff group and entities which were seemingly independent; the movements of loans were accounted for as repayments by the original party.⁴⁰⁸ The impression that non-recoverable receivables had been settled was created by reclassification, and this resulted in other asset values being inflated; the reclassification into different assets was done, for example, by cash equivalents, increases in the value of trademarks, increases in the value of acquired goodwill and increases in the value of fixed properties.⁴⁰⁹

⁴⁰³ PwC overview op cit note 398 at 4

⁴⁰⁴ *ibid*

⁴⁰⁵ PwC overview op cit note 398 at 5

⁴⁰⁶ *ibid*

⁴⁰⁷ *ibid*

⁴⁰⁸ PwC overview op cit note 398 at 6

⁴⁰⁹ *ibid*

3. Asset and entity support: The inflated asset values were then supported by an increase in rent paid in terms of intergroup rental contracts; increases in royalties under intergroup loyalty agreements for trademarks; and the orchestration of intergroup payments and assignment of debts which would demonstrate settlement of cash equivalents;⁴¹⁰ inflated costs were included in the results of the operating entities, thereby increasing the cost bases and in certain cases adding to the losses made by these companies – the losses made by these companies could not support the acquired goodwill; and the operating entities did not contribute to the Steinhoff Group results.⁴¹¹
4. Contributions: Onward distributions of the irregular income to various Steinhoff operating entities were made by means of contributions and thereby mitigated losses made by the operating entities; these contributions would be settled in cash by other Steinhoff Group entities giving an external and internal impression that they were of substance.⁴¹² The effect of these contributions was threefold: the operating entities appeared to be more profitable than they actually were; forecasts to support the price paid for acquired entities were met; and operating entity budgets would be met.⁴¹³ Ordinarily, contributions from a Steinhoff Group entity to a Steinhoff operating entity would eliminate on consolidation and, prior to elimination these contributions served to support the profitability, liquidity, solvency, and value of acquired goodwill of the operating company.⁴¹⁴ However, the irregular income was not eliminated on consolidation due to it being recorded as originating from supposedly independent entities; the effect of this was an inflation of the Steinhoff Group profits.⁴¹⁵

4.4 *The Companies Act 71 of 2008 in relation to Steinhoff*

According to section 1 of the Companies Act 2008, a foreign company is an entity which is incorporated outside South Africa, irrespective of whether it is a profit or non-profit entity and irrespective of whether it is carrying on business or non-profit activities within South

⁴¹⁰ *ibid*

⁴¹¹ *ibid*

⁴¹² PwC overview op cit note 398 at 7

⁴¹³ *ibid*

⁴¹⁴ *ibid*

⁴¹⁵ *ibid*

Africa; and an external company is a foreign company that is carrying on business, or non-profit activities within South Africa, subject to the terms imposed by 23(2) of the 2008 Act.⁴¹⁶ Chapter two part C provides for the transparency, accountability and integrity of companies,⁴¹⁷ applicable to public companies, state-owned companies, companies which are required to have their financial statements audited, and companies which voluntarily opt in through their memorandums of incorporation.⁴¹⁸

Section 23 provides for the registration of external companies with the Companies and Intellectual Property Commission (CIPC) and registration of the address of its head office.⁴¹⁹ The external company must register with the CIPC within 20 business days after commencing business or non-profit activities within the Republic as an external profit/external non-profit company.⁴²⁰ The qualifications to section 23(1) are found in section 23(2) which provides that a foreign company is not to be regarded as conducting business or non-profit activities in South Africa unless that foreign company is engaged in, or has engaged in:

- Holding shareholder or board meetings of the foreign company or conducting the internal affairs of the company;
- Establishing or maintaining any bank or financial accounts;
- Establishing or maintaining offices or agencies for the transfer, exchange or registration of the foreign company's own securities;
- Creating or acquiring any debts, mortgages or security interests in any property;
- Securing or collecting any debt, or enforcing any mortgage or security interest;
- Acquiring any interest in any property; and/or
- Entering into contracts of employment.⁴²¹

Section 23(3) stipulates that each company or external company must maintain at least one office in the Republic and register the address of its office.⁴²² Section 23(6)

⁴¹⁶ The Companies Act 71 of 2008 Section 1

⁴¹⁷ The Companies Act 71 of 2008

⁴¹⁸ The Companies Act 71 of 2008 Section 34 and Section 84

⁴¹⁹ The Companies Act 71 of 2008

⁴²⁰ *ibid*

⁴²¹ *ibid*

⁴²² *ibid*

specifies that if an external company fails to comply with subsection (1) within 12 months, the Commission may issue a compliance notice; and if it fails to register within 20 days of the notice, it must to cease carrying on its business or activities.⁴²³ Section 33(2) provides that every external company must file an annual return in the prescribed form within the prescribed period after the anniversary of the date on which it was registered in terms of section 23(1).⁴²⁴

Steinhoff has its registered office in the Netherlands (Amsterdam) and its business office in South Africa (Stellenbosch).⁴²⁵ SIHL falls within the definition of an external company by virtue of it being incorporated in the Netherlands (foreign company) and carrying on business within the republic (SIHL engages in section 23(2) activities). The above sections of the Companies Act 2008 therefore apply to SIHL. The above recitation of the selected sections of the Companies Act of 2008 serves to demonstrate the paucity of provisions of the Companies Act of 2008 which apply to Steinhoff. The parameters which determine the obligations of external companies, and the obligations imposed on external companies provide cause for concern in that that the 2008 Act drastically reduces number and weight of the obligations, duties, corporate governance principles and the potential liability of external companies (in comparison to regulations of other countries).

The collapse in the share price of Steinhoff has reportedly cost the Government Employees Pension Fund (GEPF) approximately R20 billion.⁴²⁶ The GEPF manages and administers pensions and other benefits for government employees in South Africa.⁴²⁷ It must ensure that all funds are responsibly invested and accounted for and that benefits are paid out efficiently, accurately and timeously.⁴²⁸ As at 31 March 2017, the GEPF owned about R28 billion in Steinhoff – about 10 per cent of the entire Steinhoff

⁴²³ *ibid*

⁴²⁴ *ibid*

⁴²⁵ Steinhoff 'Corporate Information' *op cit* note 361

⁴²⁶ S Mchunu 'Steinhoff scandal cost Government Employees Fund R20bn' 1 February 2018 available at <https://www.iol.co.za/business-report/companies/steinhoff-scandal-cost-government-employees-fund-r20bn-13041991>, accessed on 16 July 2019

⁴²⁷ GEPF 'Who is GEPF?' available at http://www.gepf.gov.za/index.php/about_us/article/who-is-gepf, accessed 16 July 2019

⁴²⁸ *ibid*

shareholding, and about⁴²⁹ one per cent of the total assets of the fund.⁴³⁰ As at January 18 2018, the value of the Steinhoff shares owned by the GEPF was R3.1 billion.⁴³¹ The GEPF has 1.2 million active members and provides income for approximately 400 000 pensioners.⁴³² The 400 000 pensioners had no choice about their investments in Steinhoff, as external companies do not feature within the South African regulatory framework.⁴³³ It is a matter of concern that a company such as Steinhoff, much as it affects the lives of ordinary South Africans and the South African State, is not bound by any law or provision that would encourage or ensure transparency and accountability.

4.5 *King III in relation to Steinhoff*

Prior to listing on the Frankfurt Stock Exchange (FSE) on 7 December 2015⁴³⁴, Steinhoff had its primary listing on the JSE,⁴³⁵ whose requirements include an obligation to comply with the King Code and the then-operational King III Code on Corporate Governance.⁴³⁶ This necessitates a brief discussion of selected King III principles which are relevant to the case of Steinhoff. Despite the Steinhoff crisis occurring after it moved its primary listing, an analysis suggests that much of its questionable activity took place long before 2015.⁴³⁷

A problem highlighted by the University of Stellenbosch Management Review (USB review) was the inability of shareholders and stakeholders to have anticipated the accounting problems ahead.⁴³⁸ The USB review asks: ‘Where was the board?’⁴³⁹ Principle

⁴²⁹ GEPF Press Release Statement: ‘GEPF Position on Steinhoff Shareholding’ available at <http://www.gepf.co.za/index.php/pressreleases/article/statement-gepf-position-on-steinhoff-shareholding>, accessed on 16 July 2019

⁴³⁰ GEPF ‘Who is GEPF?’ op cit note 427

⁴³¹ S Mchunu op cit note 426

⁴³² GEPF ‘Who is GEPF?’ op cit note 427

⁴³³ See above discussion for applicable sections.

⁴³⁴ ‘Steinhoff International Holdings – Listing of Steinhoff’ 7 December 2015 available at <http://www.steinhoffinternational.com/sens.php>, accessed on 3 October 2018

⁴³⁵ ‘Listing of Steinhoff NV’ op cit note 359

⁴³⁶ Johannesburg Stock Exchange ‘JSE Limited Listings Requirements’ 3.84

⁴³⁷ For a timeline of Steinhoff acquisitions and the events before and after the Steinhoff share price collapse please see the ‘Business Perspectives on the Steinhoff Saga’ (2018) *University of Stellenbosch Management Review* 11-12

⁴³⁸ University of Stellenbosch Management Review *Business Perspectives on the Steinhoff Saga* (2018) 15

2.1 of King Code III clearly cites the board is the focal point for and custodian of corporate governance.⁴⁴⁰ King III states explicitly that the board is responsible for the provision of effective leadership based on an ethical foundation.⁴⁴¹ The ethical values of responsibility, accountability, fairness and transparency are highlighted as the characteristics of responsible leadership.⁴⁴² A responsible leader engages in business ethically (in a substantive rather than facile sense of compliance for compliance sake).⁴⁴³ One of the values underpinning good corporate governance is accountability, which this translates as the board being able to justify its decisions and actions to shareholders and stakeholders.⁴⁴⁴ Transparency requires that the board disclose information in such a way as to enable stakeholders to make an informed analysis of the company's performance and sustainability.⁴⁴⁵ King III requires directors to be independent in character and judgement, representing an appropriate balance of power and authority with no single individual or set of individuals dominating the decision-making process.⁴⁴⁶ The integrity of the integrated report must be underwritten by the board,⁴⁴⁷ embodying a holistic representation of the company's performance in terms of its sustainability and finances.⁴⁴⁸ Financial disclosure is imperative in the integrated report so as to enable stakeholders to make an informed assessment of the company's economic value – such disclosure must give stakeholders insight into the prospects of future value of the company and of the risks which may affect such value creation.⁴⁴⁹ The positive and negative impacts of the company's operations on stakeholders must be highlighted.⁴⁵⁰

⁴³⁹ *ibid*

⁴⁴⁰The Institute of Directors Southern Africa *King Report on Governance for South Africa* (King III) (2009) 11.

⁴⁴¹ The Institute of Directors Southern Africa (King III) *op cit* note 440 at 1.1

⁴⁴² The Institute of Directors Southern Africa (King III) *op cit* note 440 at 1.1 - 1

⁴⁴³ The Institute of Directors Southern Africa (King III) *op cit* note 440 at 1.1- 4

⁴⁴⁴ The Institute of Directors Southern Africa (King III) *op cit* note 440 at 14.2

⁴⁴⁵ The Institute of Directors Southern Africa (King III) *op cit* note 440 at 14.4

⁴⁴⁶ The Institute of Directors Southern Africa (King III) *op cit* note 440 at 2.18 – 63 & 66

⁴⁴⁷ The Institute of Directors Southern Africa (King III) *op cit* note 440 at 2.12.

⁴⁴⁸ The Institute of Directors Southern Africa (King III) *op cit* note 440 at chapter 9 – 9.1 - 1

⁴⁴⁹ The Institute of Directors Southern Africa (King III) *op cit* note 440 at chapter 9 – 9.2 - 9

⁴⁵⁰ The Institute of Directors Southern Africa (King III) *op cit* note 440 at chapter 9 – 9.2 - 11

4.6 *King IV in relation to Steinhoff*

The following quotes (a-c) (direct and indirect) have been extracted from news articles and are listed to give anecdotal background to the relevant King principles that follow.

- a) ‘Investors find Steinhoff impossible to analyse from one year to the next, given its frenzied deal-making . . .’ – Marcus Jooste⁴⁵¹
- b) Christo Wiese (former chairman at Steinhoff) averred that the Steinhoff crisis was a ‘bolt out of the blue’; and that he became aware of the problems a mere three days before accounts were to be finalised.⁴⁵²
- c) Len Konar (former director at Steinhoff) stated that non-executive directors of Steinhoff were misled, and when information was sought it was either not forthcoming or it was presented in an untruthful manner.⁴⁵³

The (Stellenbosch) Management Review points out that despite the impressive credentials of members of the Steinhoff board, they nevertheless appeared to govern the company in a collective sense.⁴⁵⁴ In December 2015, Steinhoff NV announced the termination of its listing of ordinary shares on the main board of the JSE and the concurrent commencement of shares trading with a primary listing on the Frankfurt Stock Exchange (FSE). Steinhoff NV would retain a secondary listing on the JSE.⁴⁵⁵ The effect of the change meant that Steinhoff ceased to be bound by the King Code,⁴⁵⁶ as it commits itself to the laws and obligations which govern business practises in countries within which it operates.⁴⁵⁷ However, by virtue of the change in listing (and being classified as a foreign external

⁴⁵¹ Business Day ‘Steinhoff not Christo Wiese’s Parking Place for Assets’ available at <https://www.businesslive.co.za/bd/companies/2017-09-22-steinhoff-not-christo-wieses-parking-place-for-assets/>, accessed on 9 September 2018

⁴⁵² G Davis ‘Wiese: Steinhoff scandal came like a bolt from the blue’ available at <https://ewn.co.za/2018/01/31/wiese-steinhoff-scandal-came-like-a-bolt-from-the-blue> , accessed on 2 October 2018

⁴⁵³ Financial Mail ‘We were bamboozled’ January 2018 available at <https://www.pressreader.com/south-africa/financial-mail/20180125/281608125858054> , accessed on 30 July 2019

⁴⁵⁴ University of Stellenbosch Management Review op cit note 438 at 15

⁴⁵⁵ ‘Steinhoff International Holdings - Listing of Steinhoff’ op cit note 434

⁴⁵⁶ Johannesburg Stock Exchange *JSE Limited Listings Requirements* at 18.4

⁴⁵⁷ ‘The Steinhoff Code of Ethics’ available <http://www.steinhoffinternational.com/corporate-responsibility/04-code-of-conduct.php> accessed on 29 July 2019

company) Steinhoff was permitted to bypass ordinarily applicable provisions of the Companies Act 71 of 2008 and vital principles of the King IV Code. The share price collapse in December 2017 raises the following questions: What caused such a collapse? Why did investors and stakeholders not foresee or anticipate the problem? Was the board negligent in performing their duties? The following King IV principles are cited to establish what a practical application of the King IV Code could have achieved in Steinhoff's case and what it could have prevented.

Principle one of the King IV Code provides that the governing body should lead ethically and effectively; furthermore, the governing body must answer for the execution of their responsibilities even when such duties are delegated.⁴⁵⁸ Collective responsibility must be assumed by members of the governing body for setting the direction of the company, overseeing and monitoring execution by management and ensuring accountability for organisational performance.⁴⁵⁹ Furthermore, steps must be taken to ensure that the governing members have sufficient working knowledge of the organisation, its industry, the capital it employs and the laws, rules, codes and standards which are applicable to the organisation.⁴⁶⁰ The governance role must be transparent.⁴⁶¹ The Steinhoff Code of Conduct explicitly prohibits any act of fraud, corruption, money laundering, dishonesty, or deception.⁴⁶² When called to Parliament the former CEO, Mr Jooste, said he had no knowledge of irregularities at Steinhoff and partially blamed a former partner and the fact that the group's annual financial statements (2017) were not released on time.⁴⁶³ As discussed above the Steinhoff crisis is alleged to have been partially caused by actions taken by Mr Jooste himself. However, none of the questions at the parliamentary hearing such as the non-sharing of information and the overstatement of assets and profits were substantially addressed by Mr Jooste. Whilst the true picture of what transpired at Steinhoff is yet to unfold, and allegations of misconduct verified

⁴⁵⁸ Institute of Directors in Southern Africa (King IV) op cit note 332 at 3

⁴⁵⁹ Institute of Directors in Southern Africa (King IV) op cit note 332 at 43

⁴⁶⁰ *ibid*

⁴⁶¹ Institute of Directors in Southern Africa (King IV) op cit note 332 at 44

⁴⁶² Steinhoff International Holdings NV 'Code of Conduct' available at http://www.steinhoffinternational.com/downloads/2017/Code%20of%20conduct_drafted%20by%20SIHL.pdf accessed on 16 September 2018 4

⁴⁶³ P du Toit 'ANALYSIS: Steinhoff's Markus Jooste's three-tiered defence' 5 September 2018 available at <https://www.fin24.com/Companies/Retail/analysis-steinholfs-markus-joostes-three-tiered-defence-20180905-2> accessed on 16 September 2018

and clarified, the parliamentary hearings exposed an enduring lack of consensus amongst governing members, exposing a clear lack of transparency and willingness to take responsibility for what has taken place at Steinhoff.

Principle five of the King IV Code directs the governing body to ensure that its reports enable stakeholders to make informed assessments of the organisation's performance and its short, medium, and long term prospects.⁴⁶⁴ The board must install controls to ensure the integrity of all company reports and disclosures. The governing body must guarantee that reports such as the annual financial statements are legally compliant and meet the legitimate and reasonable information needs of material stakeholders; and this includes a duty to ensure the integrity of external reports.⁴⁶⁵ By early January 2018, the record of Steinhoff's unreliable financial results extended to 2015⁴⁶⁶. The archive of the Steinhoff reports is replete with the phrase 'information not reliable' in an emboldened red font.⁴⁶⁷

The King IV Code provides that effective and objective discharge of governance roles and duties by the governing body depends on the appropriate balance of knowledge, skills, diversity, experience, and independence.⁴⁶⁸ Theo Botha posits that the issue of the tenure and independence of directors is a chief weakness in the King IV Code,⁴⁶⁹ suggesting that succession planning is an effective way of combating the loss of institutional memory and experience of long-serving directors.⁴⁷⁰ He adds that the failure to plan for succession is what may have resulted in Steinhoff's 'herd' scenario: board members became too comfortable with each other and the smooth running of board meetings, and their familiarity (with each other and the business) was not in the best interests of corporate

⁴⁶⁴ Institute of Directors in Southern Africa (King IV) op cit note 332 at 3

⁴⁶⁵ Institute of Directors in Southern Africa (King IV) op cit note 332 at 48

⁴⁶⁶ J Cronje 'A Steinhoff guide for dummies – updated for 2018' 8 December 2017 available at <https://www.fin24.com/Companies/Retail/a-steinhoff-guide-for-dummies-20171208> accessed on 10 September 2018

⁴⁶⁷ Steinhoff 'Annual Reports' available at <http://www.steinhoffinternational.com/annual-reports-archive.php> accessed on 29 July 2019

⁴⁶⁸ Institute of Directors in Southern Africa (King IV) op cit note 332 at 50

⁴⁶⁹ Pressreader 'Activist Theo Botha on why Steinhoff's shadow falls on King Codes' available at <https://www.pressreader.com/south-africa/sunday-times-1107/20180218/282578788516137>, accessed on 30 July 2019

⁴⁷⁰ *ibid*

governance.⁴⁷¹ Zinkin distinguishes regulation from good governance, asserting that good results depend on the complexity with which the business strategy is devised and its effective implementation.⁴⁷² Informed decision-making and the ability to convert strategy into action is the key to effective implementation.⁴⁷³ This depends on good succession planning and talented management with the right people in the right place at the right time.⁴⁷⁴ Whilst King IV and King III make provision for succession planning, it does not feature in Steinhoff's 'corporate responsibility report' (emphasis added).⁴⁷⁵ In an interview, Mr Jooste mentioned that the first office he worked in was owned by Christo Wiese (former independent non-executive director and supervisory board director) and his very first introduction to Claas Daun (former chairman of the supervisory board and independent non-executive director) was in 1992. When asked what it was that made the Steinhoff story so different, Mr Jooste is recorded to have said: 'To be in a business where 10 of the other execs are your best friends, that is unique.'. Family appointments are another feature of Steinhoff – Heather Sonn was appointed as supervisory director and Jacob Wiese appointed as supervisory board director.⁴⁷⁶ Whilst Steinhoff may have committed itself to principles such as independence, objectivity and diversity on paper,⁴⁷⁷ one must question how independence could have been maintained, and decisions properly assessed when board members were on friendly or familial terms.

⁴⁷¹ *ibid*

⁴⁷² J Zinkin *Challenges in Implementing Corporate Governance: Whose Business Is It Anyway?* (2010) 111-117

⁴⁷³ *ibid*

⁴⁷⁴ *ibid*

⁴⁷⁵ Institute of Directors in Southern Africa (King IV) *op cit* note 332 see Recommended practises principle 7; and Part 5.3 Recommended practices 37; 60; and 81; and The Institute of Directors Southern Africa (King III) *op cit* note 440 – see Chapter 2.46; Chapter 2.60; and Chapter 2.61; and 'Steinhoff International Corporate Responsibility 2015' available at <http://www.steinhoffinternational.com/corporate-responsibility/downloads/SHF-CR-full-2016.pdf>, accessed on 16 September 2018

⁴⁷⁶ 'Steinhoff's Corporate Governance Report' available at <http://www.steinhoffinternational.com/corporate-responsibility/04-corporate-governance.php>, accessed on 16 September 2018

⁴⁷⁷ *ibid*

5. *Eskom (SOC) Ltd background (Eskom)*⁴⁷⁸

In 2002, Eskom was converted into a public company (Eskom Holdings Ltd) with the sole shareholder being the South African government and the Minister of Public Enterprises being the shareholder representative.⁴⁷⁹ Eskom commits itself to compliance with the letter and spirit of the King Code on Corporate Governance for South Africa and the Protocol on Corporate Governance in the Public Sector 2002.⁴⁸⁰

As much as 95 per cent of the electricity used in South Africa is generated by Eskom.⁴⁸¹ It is then transmitted and distributed to the residential sector and the mining, industrial, commercial, and agricultural industries. Power stations and major power lines continue to be built to meet ever-rising increase in demand.⁴⁸² Electricity is bought and sold with countries of the South African Development Community (SADC). In all, 45 per cent of the electricity used in Africa is generated by Eskom.⁴⁸³ According to its business vision, Eskom operates with integrity (honesty of purpose, conduct, respect for people and discipline in actions), innovation and excellence (exceptional standards, performance, and professionalism).⁴⁸⁴ In accordance with government policy, Eskom has adopted Strategic Intent Statement (SIS) objectives which outline medium and long-term goals for the company.⁴⁸⁵ Some of the objectives include the provision of reliable and affordable electricity and to ensure a financially viable and sustainable company.⁴⁸⁶

⁴⁷⁸ For a detailed history of ESKOM and its growth see <http://www.eskom.co.za/sites/heritage/Pages/default.aspx>, accessed on 2 August 2019

⁴⁷⁹ 'Legislation' available at <http://www.eskom.co.za/OurCompany/CompanyInformation/Pages/Legislation.aspx>, accessed on 2 August 2019

⁴⁸⁰ *ibid*

⁴⁸¹ 'Company information overview' available at http://www.Eskom.co.za/OurCompany/CompanyInformation/Pages/Company_Information.aspx accessed on 2 August 2019

⁴⁸² *ibid*

⁴⁸³ *ibid*

⁴⁸⁴ 'Business Vision' available at http://www.Eskom.co.za/OurCompany/CompanyInformation/Pages/Business_Vision.aspx, accessed on 2 August 2019

⁴⁸⁵ *ibid*

⁴⁸⁶ *ibid*

5.1 *Eskom – what went wrong?*⁴⁸⁷

After the Portfolio Committee on Public Enterprises (the Committee) expressed concerns about the quality and effectiveness of leadership at the electricity utility, a meeting was held between the Committee and Eskom regarding the reappointment of the former Group Chief Executive Officer (GCEO), Brian Molefe, and the determination of his retirement package by the board.⁴⁸⁸ These issues reflected that weakened governance and management structures were leading to the compromise of Eskom's primary mandate and the board's inability to discharge its fiduciary duties.⁴⁸⁹ The failure to fully comply with governance rules, laws, codes and conventions is evidenced in the committee's report⁴⁹⁰:

- a) Irregular procurement, mismanagement and non-compliance with policies had made Eskom potentially unsustainable.
- b) Highly skilled, qualified, and experienced staff members were removed in violation of human resource management policies and procedures and, in some cases, this occurred without due consideration or application of already established recruitment policies.
- c) Mr. Molefe resigned, was reappointed, and provided with a retirement package in violation of the Eskom Pension Fund Rules.⁴⁹¹

The Committee was also requested by the National Assembly House Chairperson: Committee Oversight to investigate the allegations of state capture as reported in the media.⁴⁹² The State of Capture Report published by the Public Protector brought to light procurement irregularities in the relationship between Eskom and Tegeta Exploration and Resources (Pty) Ltd (Tegeta).⁴⁹³ A web of companies, regulatory interventions, and personal relationships were used to give Tegeta access to lucrative contracts and to acquire

⁴⁸⁷ For reasons of practicality, this project will not account in detail problems at Eskom. For a more detailed background and evidence, please see the *Report of the Portfolio Committee on Public Enterprises on the Inquiry into Governance, Procurement and the Financial Sustainability of Eskom*, Dated 28 November 2018

⁴⁸⁸ L Mnganga-Gcabashe *Report Of The Portfolio Committee On Public Enterprises On The Inquiry Into Governance, Procurement And The Financial Sustainability Of Eskom* (2018) 4

⁴⁸⁹ *ibid*

⁴⁹⁰ *ibid*

⁴⁹¹ *ibid*

⁴⁹² *ibid*

⁴⁹³ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 13; Tegeta Exploration and Resources (Pty) Ltd provides mining services.

and profitably operate Optimum Coal Holdings (OCH).⁴⁹⁴ Evidence pointed to undue preferential treatment of Tegeta,⁴⁹⁵ in particular a ‘prepayment’ to Optimum Coal Mine⁴⁹⁶ (OCM) by Eskom for the benefit of Tegeta.⁴⁹⁷ Business rescue practitioners found that the money paid by Eskom had never been received by OCM, implying that the payment was used by Tegeta to purchase Optimum Coal Holdings when it would otherwise not have had the money to do so.⁴⁹⁸

A coal supply agreement (CSA) (initially a contract between Eskom and Optimum Collieries,) was ceded to OCM.⁴⁹⁹ Disputes arose between Eskom and OCM over the latter’s inability to supply the coal as agreed.⁵⁰⁰ A fourth addendum was added to the CSA⁵⁰¹ and was tabled for approval by the Eskom board.⁵⁰² Against expectations, the board did not approve the addendum but referred it to then Acting CEO, Brian Molefe who rejected it and terminated the dispute settlement process.⁵⁰³ Subsequently, Oakbay Investments (Pty) Ltd made an offer to purchase OCM for R2 billion.⁵⁰⁴ Thereafter, Eskom purported to levy a penalty of R2.17 million from OCM for failing to meet the coal quality requirements set out in the CSA.⁵⁰⁵ This amount was irregularly high and calculated out of line with the normally applicable methodology.⁵⁰⁶ Several stoppage notices were issued under the direction of the then Minister of Mineral Resources, Mr Joseph Zwane.⁵⁰⁷

⁴⁹⁴ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 13; Optimum Coal Holdings Proprietary Limited is a company which mines and supplies coal.

⁴⁹⁵ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 13

⁴⁹⁶ Optimum Coal Mine Proprietary Limited is a subsidiary company of Optimum Coal Holdings Limited.

⁴⁹⁷ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 14

⁴⁹⁸ *ibid*

⁴⁹⁹ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 16

⁵⁰⁰ *ibid*

⁵⁰¹ *ibid*

⁵⁰² L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 17

⁵⁰³ *ibid*

⁵⁰⁴ *ibid*

⁵⁰⁵ *ibid*

⁵⁰⁶ *ibid*

⁵⁰⁷ *ibid*

Eskom made a counter offer to Oakbay to procure OCM as well as the other subsidiaries of OCH.⁵⁰⁸ Tegeta (which is owned by Oakbay) offered to purchase OCH shares for R1 billion, but this was rejected.⁵⁰⁹ The Minister of Mineral Resources at the time, Mr. Zwane then allegedly met the Glencore⁵¹⁰ CEO along with major Eskom shareholder Elgasolve (Pty) Ltd (owned by Salim Essa), and Rajesh Gupta.⁵¹¹ A month later an offer to purchase the OCH shares for R2.15 billion was made by Tegeta to Glencore,⁵¹² and a sale of shares and claims agreement was entered into between Tegeta, OCH, Oakbay and Glencore for the sale of OCH shares for R2.1 billion.⁵¹³ Transfer of ownership was subject to suspensive conditions which required approval from various bodies.⁵¹⁴ Despite approvals being outstanding, Tegeta agreed to provide funding for OCM's operating expenses.⁵¹⁵

Pending fulfilment by Tegeta of the suspensive conditions necessary, Eskom undertook to purchase of coal from Tegeta at a specific price and quantity, and also issued an irregular guarantee to Tegeta for an 'in principle' agreement to supply coal worth R1.68 billion.⁵¹⁶

A contract between Eskom and Exira Resources Limited (Exira) to supply coal to the Arnot power station expired in December 2015; Tegeta was awarded a contract to provide coal to make up Arnot's supply deficit in 2016.⁵¹⁷ The decisions to create lucrative opportunities for Tegeta were irregular⁵¹⁸ because Tegeta was not among the companies that responded to the request for proposals in 2015.⁵¹⁹ Secondly, this contract was allegedly due to expire in 2023.⁵²⁰ Thirdly, according to then CEO Molefe and CFO Anoj Singh, Exarro was

⁵⁰⁸ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 18

⁵⁰⁹ *ibid*

⁵¹⁰ Glencore Plc is a British multinational natural resources company. See <https://www.glencore.com> for more information.

⁵¹¹ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 18.

⁵¹² *ibid*

⁵¹³ *ibid*

⁵¹⁴ *ibid*

⁵¹⁵ *ibid*

⁵¹⁶ *ibid*

⁵¹⁷ *ibid*

⁵¹⁸ *ibid*

⁵¹⁹ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 19

⁵²⁰ *ibid*

paid R1 133 per ton by Eskom while the market price as at April 2015 was R687.07.⁵²¹ The representations by Mr Molefe and Mr Singh would appear to be inconsistent with other records.⁵²² Tegeta was awarded several more lucrative contracts by Eskom to supply coal to the Arnot power station.⁵²³ It also came to light that Tegeta extracted a ‘middleman’ fee from such arrangements without adding any value and with Eskom’s full knowledge.⁵²⁴

Tegeta obtained necessary approval for the OCM sale from the Department of Mineral Resources within months, when approval would have ordinarily taken one to three years. The fourth addendum was signed and the cession of the CSA to Tegeta was confirmed.⁵²⁵

Before Tegeta obtained legal ownership of OCH, Eskom made irregular and significant payments to Tegeta in the amount of R1.16 billion (R1 161 953 248.41) which Tegeta used in part to pay four per cent of the total price of OCH.⁵²⁶ Despite this payment, Tegeta was still owed R600 million which it attempted to pay by obtaining a bridging loan from the Consortium of Banks. The loan request was denied.⁵²⁷ It then offered to sell Eskom 1 250 000 tons of coal from OCM for R611 250 000, excluding VAT. Following submissions to the Eskom Board Tender Committee a prepayment to Tegeta for the amount of R586 787 500 was approved.⁵²⁸ However the agreed higher price per ton meant the prepayment amounted to R659 558 079.38 including VAT.⁵²⁹ A day later, a payment of R2 084 210 261.10 was made by Tegeta for the OCH shares despite having declared days earlier that that they were in deficit in the sum of R600 million in respect of the transaction.⁵³⁰ Tegeta went on to enter into contracts with OCM for coal at a price which ensured a middleman fee (whilst not adding any value).⁵³¹ The dealings with Tegeta represent

⁵²¹ *ibid*

⁵²² *ibid*

⁵²³ *ibid*

⁵²⁴ *ibid*

⁵²⁵ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 19-20

⁵²⁶ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 20

⁵²⁷ *ibid*

⁵²⁸ *ibid*

⁵²⁹ *ibid*

⁵³⁰ *ibid*

⁵³¹ *ibid*

a minor illustration of Eskom's conduct – part of a maze of corruption and unethical behaviour.⁵³²

5.2 *The Companies Act 71 of 2008 in relation to Eskom*

The Eskom Conversion Act 13 of 2001 established Eskom as a public company incorporated in terms of the Companies Act 61 of 1973, and by virtue of its incorporation in accordance with the 1973 Act it meets the definition of a 'company' in terms of the 2008 Companies Act and is therefore bound by the 2008 Act.⁵³³

The Portfolio Committee found that the procurement process and the exercise of public power by Eskom served the interests of private individuals and businesses⁵³⁴ and was an abuse of public resources and a violation of Eskom's constitutional mandate to ensure that its processes were equitable, transparent, fair, competitive, and cost-effective.⁵³⁵ Section 76(2) of the 2008 Act directs that directors should not use their position, or any information obtained as director, to gain personal advantage or advantage for any person other than company or a wholly-owned subsidiary of the company; or to knowingly cause harm to the company or a subsidiary of the company. The Committee also found that certain Eskom board members had conflicts of interest and may have acted unlawfully with senior management to create a network to influence Eskom's processes to their own advantage.⁵³⁶

Section 75(5) of the 2008 Act provides that directors must disclose a personal interest in a matter, or that of a related person, before that matter is considered at a meeting; and must not take part in the consideration of the matter; and such director must not execute any document on behalf of the company in relation to the matter unless specifically requested or directed to do so by the board.⁵³⁷ However, the report alleged that no regard was given to this provision on numerous occasions (see report) when the Eskom board disregarded members' personal and related persons interest in matters and failed to take appropriate steps. Directors and senior employees were found to have flouted their responsibilities under the

⁵³² See fu11 report

⁵³³ ESKOM Conversion Act 13 of 2001; section 2 and The Companies Act 71 of 2008; section 1.

⁵³⁴ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 122

⁵³⁵ *ibid*

⁵³⁶ *ibid*

⁵³⁷Section 75(5) (g).

2008 Act (and other legislation) exploiting confidential information for personal gain or to improperly benefit third parties.⁵³⁸ Evidence suggests that Eskom members acted without integrity, honesty and fidelity and failed to take into account the best interests of Eskom.⁵³⁹ Responsible board members did not investigate allegations of corruption, improper conduct, and the failure to comply with the supply chain management system.⁵⁴⁰ This caused a significant loss of public funds, job losses in companies which were in competition with companies benefiting from favoured treatment, and potential environmental damage.⁵⁴¹

The committee has found that the Eskom board failed to maintain clear lines of accountability and responsibility – board members disrupted operational management and the roles of group executives were often usurped.⁵⁴² This resulted in information inequality⁵⁴³ in which legal support services and decision-making authorities were side-lined to enable board members to act on extraneous considerations to benefit private companies.⁵⁴⁴ External and independent reviews and investigations (including The Dentons Investigation, National Treasury’s Investigation into Select Coal Contracts) brought to light unusual, unauthorised and unlawful actions or irregular expenditure, but were curtailed, undermined, censored or ignored by the Eskom board.⁵⁴⁵ The Committee has also expressed concern that the Eskom transformation policy, aimed at empowering emerging black businesses, was used to corrupt procurement processes so as to serve the interests of companies and individuals, particularly those linked to the Gupta family.⁵⁴⁶ The central purpose of the Companies Act⁵⁴⁷ is to encourage transparency and high standards of corporate governance, as companies play an important role in the social and economic life of the South African nation.⁵⁴⁸ Responsible management of companies promotes investment in the South African market;⁵⁴⁹ encourages

⁵³⁸ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 122

⁵³⁹ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488

⁵⁴⁰ *ibid*

⁵⁴¹ *ibid*

⁵⁴² L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 125

⁵⁴³ *ibid*

⁵⁴⁴ *ibid*

⁵⁴⁵ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 125-126

⁵⁴⁶ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 127

⁵⁴⁷ Companies Act 71 of 2008.

⁵⁴⁸ The Companies Act 71 of 2008 Section 7 (b) (iii)

⁵⁴⁹ The Companies Act 71 of 2008 Section 7 (c)

the use of companies in a manner which enhances the economic welfare of South Africa;⁵⁵⁰ encourages responsible management of companies⁵⁵¹; promotes the development of companies within all sectors of the economy;⁵⁵² and provides a predictable and effective environment for the efficient regulation of companies.⁵⁵³

The committee report referred to the shocking reality that the Eskom board and executive members involved were not held accountable for their inaction and role in the collapse of corporate governance and poor financial performance of Eskom.⁵⁵⁴ Law-abiding and competent executives and staff of Eskom were subjected to indiscriminate and unsubstantiated actions, leading to an atmosphere of fear and mistrust as Eskom's internal policies and procedures were applied in bad faith to victimise them.⁵⁵⁵ Furthermore, evidence presented to the committee suggests that the governance structures at Eskom were undermined, by which external persons appear to have usurped decision-making processes at Eskom.⁵⁵⁶

The committee was of the view that the laws, regulations, codes and other agreements which formed the basis of the governance structure at Eskom were distorted, circumvented, misused and applied in a non-uniform and non-transparent manner, and consequently had failed to support Eskom. Its financial crisis and governance issues were a result of a governance framework that had failed to protect Eskom from external interference and corporate capture.⁵⁵⁷

5.3 *King IV in relation to Eskom*

According to the King IV Report, good corporate governance is necessary to protect and advance the interests of the country and its citizens and is also crucial for the success of the state owned entities (SOEs).⁵⁵⁸ The King IV Code applies directly to Eskom by virtue of

⁵⁵⁰ The Companies Act 71 of 2008; Section 7 (e)

⁵⁵¹ The Companies Act 71 of 2008; Section 7 (i)

⁵⁵² The Companies Act 71 of 2008; Section 7 (f)

⁵⁵³ The Companies Act 71 of 2008; Section 7 (l)

⁵⁵⁴ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 127

⁵⁵⁵ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 130

⁵⁵⁶ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 130-131

⁵⁵⁷ L Mnganga-Gcabashe *Report Of The Portfolio Committee* op cit note 488 at 136

⁵⁵⁸ Institute of Directors in Southern Africa (King IV) op cit note 332 at 111

Schedule 2 of the Public Finance Management Act 1 of 1999, in terms of which Eskom is a major public entity.⁵⁵⁹

Principle one provides that members of the governing body (GB) should act ethically and effectively; this encompasses integrity, competence, responsibility, accountability, fairness, and transparency, which must be collectively cultivated to ensure effective leadership that leads to the achievement of strategies objectives and positive outcomes.⁵⁶⁰ Integrity entails acting in good faith and in the best interests of the company, avoidance of conflicts of interest according to ethical standards beyond mere legal compliance, setting the tone for an ethical organisational structure.⁵⁶¹ Competence entails members of GBs ensuring they have sufficient knowledge of the organisation, its industry, its capital and the laws, rules and codes applicable to it, and must act with due care, skill and diligence, take reasonable steps to become informed about matters and continuously develop competence to ensure effective leadership.⁵⁶² Responsibility entails that members of GBs should be accountable for organisational performance; should capture opportunities in a responsible way and in the best interests of the company; and should take responsibility for expecting, preventing and ameliorating the negative outcomes of the organisation's activities.⁵⁶³ Accountability entails that members should answer for the execution of their responsibilities even if such responsibilities are delegated.⁵⁶⁴ Fairness entails that the organisation must be directed in a way which does not have an adverse effect on the environment, society or future generations.⁵⁶⁵ Transparency entails that the GB exercise its governance role and responsibilities openly.⁵⁶⁶ The 'Supplement for State-Owned Entities' points out that these characteristics are in line with section 195 of the 1996 Constitution according to which public administration must adopt the values and principles enshrined in the Constitution, which include a high standard of professional ethics.⁵⁶⁷

⁵⁵⁹ *ibid*

⁵⁶⁰ Institute of Directors in Southern Africa (King IV) op cit note 332 at 43-44

⁵⁶¹ Institute of Directors in Southern Africa (King IV) op cit note 332 at 43

⁵⁶² *ibid*

⁵⁶³ *ibid*

⁵⁶⁴ Institute of Directors in Southern Africa (King IV) op cit note 332 at 44

⁵⁶⁵ *ibid*

⁵⁶⁶ *ibid*

⁵⁶⁷ Institute of Directors in Southern Africa (King IV) op cit note 332 at 112

Principle three provides that the GB should ensure that their organisation is and is seen to be a responsible corporate citizen – in part achieved by compliance with the Constitution, the law, leading standards and adherence to its own codes of conduct and policies.⁵⁶⁸ By virtue of their public interest mandates, SOEs are charged with good corporate citizenship.⁵⁶⁹ SOEs are accountable to South Africa’s citizens for discharging their responsibilities in accordance with their mandates as they are partially funded by taxpayer money.⁵⁷⁰ The recommended practices should give expression to their public interest mandate.⁵⁷¹

Principle four of the sector supplement advises that where the minister responsible for policy is different to that of the executive authority (or shareholder) as is the case with an SOE, industry/sector policy is set on a countrywide basis, and the role of the executive authority is to set policy parameters for a specific SOE within this framework. In order for a strategic plan for the SOE to be developed within these confines, the accounting authority (or governing body) must seek common understanding between the entity and the executive authority.⁵⁷² Priorities of the SOE must be balanced in order to fulfil their mandate and remain financially sustainable.⁵⁷³ Furthermore, it is recommended that (even where legislation does not require it) strategic objectives, key performance measures, targets and potential trade-offs should be agreed in writing between the entity (represented by its accounting authority/governing body) and the shareholder in order to obtain clarity and alignment.⁵⁷⁴

Principle five provides that the GB should ensure that the reports issued by the organisation enable stakeholders to make informed assessments of the organisation’s performance and its short, medium- and long-term prospects. The reports must honest and meet legal requirements and/or the legitimate and reasonable information needs of material stakeholders.⁵⁷⁵

⁵⁶⁸ Institute of Directors in Southern Africa (King IV) op cit note 332 at 45

⁵⁶⁹ Institute of Directors in Southern Africa (King IV) op cit note 332 at 113

⁵⁷⁰ *ibid*

⁵⁷¹ *ibid*

⁵⁷² *ibid*

⁵⁷³ *ibid*

⁵⁷⁴ *ibid*

⁵⁷⁵ Institute of Directors in Southern Africa (King IV) op cit note 332 at 48

Principle six provides that the GB should serve as the focal point and custodian of corporate governance in the organisation.⁵⁷⁶ The accounting authority is entrusted with assets and interests other than its own, from which the fiduciary duties of the accounting authority are derived and its status as the custodian of corporate governance.⁵⁷⁷

Principle 13 provides that the GB should comply with applicable laws and adopt non-binding rules, codes and standards to support the organisation being ethical and a good corporate citizen. The governing body should exercise ongoing oversight of compliance.⁵⁷⁸

Principle 14 provides that the GB should ensure that the organisation remunerates fairly, responsibly and transparently so as to promote the achievement of strategic objectives and positive outcomes in the short, medium and long term.

5.4 *Conclusion*

Good corporate governance is an indication of a healthy economy and is one of the pillars of economic development.⁵⁷⁹ Social media, scrutinised budgets, scandals, and legislation targeting corruption have increased the demand for accountability.⁵⁸⁰ Those in authority are challenged by the rapidly expanding boundaries of accountability and social responsibility.⁵⁸¹ Studies assert that channels of communication are opened and accountability mechanisms are strengthened by proper governance frameworks, and consequentially the public becomes more confident about the delivery of defined outcomes and about accountability for the results achieved.⁵⁸² Companies must practise good stewardship of public wealth, good public engagement and better outcomes for citizens.⁵⁸³ Governance structures and practice must not

⁵⁷⁶ Institute of Directors in Southern Africa (King IV) op cit note 332 at 49

⁵⁷⁷ Institute of Directors in Southern Africa (King IV) op cit note 332 at 114

⁵⁷⁸ Institute of Directors in Southern Africa (King IV) op cit note 332 at 63-64

⁵⁷⁹ Rami Wadie ‘Corporate Governance in the Public Sector: It’s Time!’ *Forbes Middle East* November 2013 at 18, available at <https://www2.deloitte.com/content/dam/Deloitte/global/Documents/Risk/gx-me-ccg-corporate-governance-in-the-public-sector.pdf> accessed on 4 February 2019.

⁵⁸⁰ *ibid*

⁵⁸¹ *ibid*

⁵⁸² *ibid*

⁵⁸³ *ibid*

only be sound, but must also be seen to be sound.⁵⁸⁴ The existence of good governance is determined by the political will to govern well,⁵⁸⁵ starting with every state official.⁵⁸⁶ Governance fails with the abuse of power, dishonesty, fraud and violation of the legal system.⁵⁸⁷ It has become apparent that South African leadership has not taken the issue of governance seriously enough, with flagrant disregard shown for corporate governance practices. Adverse findings by investigations show that despite promises of improvement, there is no will to take positive actions to turn the poor governance situation around.

The objective of King IV is to achieve an ethical culture, good performance, effective control and legitimacy by means of the governing body exercising ethical and effective leadership.⁵⁸⁸ Principles such as integrity, competence, responsibility, accountability, fairness and transparency epitomise ethical leadership.⁵⁸⁹ The negative consequences of the organisation's activities and outputs are expected and prevented by the application of ethical leadership.⁵⁹⁰ Ethical and effective leadership ought to complement and reinforce each other; effective leadership focuses on the achievement of strategic objectives and positive outcomes.⁵⁹¹ A discussion of the relevant corporate governance provisions and King principles as they apply to Steinhoff and Eskom suggests that a proper application of these principles would yield a positive outcome and prevent crises – the King Code is after all designed to inculcate practices which anticipate and prevent harm to the organisation causing damage to the environment, society and the economy.⁵⁹² Governing bodies should view compliance not solely as an obligation but also a source of rights and protection.⁵⁹³

⁵⁸⁴ *ibid*

⁵⁸⁵ FC Prinsloo 'Good Governance in South Africa: A Critical Analysis' (2013) 3 *Stellenbosch University* available at https://www.researchgate.net/publication/262948283_Good_Governance_in_South_Africa_A_Critical_Analysis accessed on 4 February 2019

⁵⁸⁶ FC Prinsloo 'Good Governance in South Africa...' op cit note 585 at 14

⁵⁸⁷ FC Prinsloo 'Good Governance in South Africa...' op cit note 585 at 3

⁵⁸⁸ Institute of Directors in Southern Africa (King IV) op cit note 332 at 22

⁵⁸⁹ Institute of Directors in Southern Africa (King IV) op cit note 332 at 20

⁵⁹⁰ *ibid*

⁵⁹¹ *ibid*

⁵⁹² *ibid*

⁵⁹³ Institute of Directors in Southern Africa (King IV) op cit note 332 at 30

According to Keay and Loughrey, the key questions when assessing the process of accountability are to whom directors are accountable, for what and how.⁵⁹⁴ The Anglo-American answer is the shareholder value theory which provides that directors must do that which will ultimately benefit the shareholders of the company.⁵⁹⁵ However, King IV advocates a stakeholder-inclusive approach by which the governing body must take into account the legitimate and reasonable needs, interests, and expectations of all material stakeholders.⁵⁹⁶ This approach supports the interdependence of stakeholders and shareholders and affords priority to all sources of value creation within the organisation and not just the interests of the providers of financial capital.⁵⁹⁷ A balance of interests is achieved over time by prioritising and even trading off interests; ultimately whatever is done must be done in the best interests of the organisation over the longer term.⁵⁹⁸ Whether the organisation is effectively able to strike this balance is indicated by the quality of stakeholder relationships.⁵⁹⁹ The best interests of the company are therefore not always the best interests of the shareholders and the interests of shareholders do not necessarily take precedence over other stakeholders.⁶⁰⁰ Directors thus owe their duties to the company and the company alone; the ‘company’ represents various parties and interests i.e. shareholders, employees, consumers, the environment and the community. In acting in the best interests of the company, therefore, directors must act in the best interests of all of these entities.⁶⁰¹ Keay and Loughrey mention that accountability as a process requires accounting to a third party audience who can ask questions and pass judgment, from which consequences might follow.⁶⁰² Directors must provide accurate information regarding their actions and decisions.⁶⁰³ Accountability for organisational performance is ensured by reporting and

⁵⁹⁴ AR Keay and J Loughrey ‘The Framework for Board Accountability in Corporate Governance’ (2015) 35(2) *Legal Studies* 252 – 279 available at <https://doi.org/10.1111/lest.12058>, accessed on 25 July 2019

⁵⁹⁵ *ibid*

⁵⁹⁶ Institute of Directors in Southern Africa (King IV) *op cit* note 332 at 25

⁵⁹⁷ *ibid*

⁵⁹⁸ *ibid*

⁵⁹⁹ *ibid*

⁶⁰⁰ Institute of Directors in Southern Africa (King IV) *op cit* note 332 at 26

⁶⁰¹ I Esser and JJ Du Plessis ‘The Stakeholder Debate and Directors’ Fiduciary Duties’ (2007) 19(3) *SA Mercantile Law Journal* 346-363

⁶⁰² AR Keay and J Loughrey *op cit* note 594

⁶⁰³ *ibid*

disclosure.⁶⁰⁴ The process of explanation by the board should include the background to its actions, a clear rationale for those actions, and actions taken to mitigate risks; this requirement acts as a check on the decision-making of the board.⁶⁰⁵ This is provided for in King IV.⁶⁰⁶ Following disclosure the board must be questioned about their decisions and judged on their responses.⁶⁰⁷ Queries as to how governance roles were executed by the board must be addressed by the directors at the annual general meeting.⁶⁰⁸ The provision of information could be due to a statutory or other requirement or the demand for information following a court hearing.⁶⁰⁹ The importance of transparency speaks for itself,⁶¹⁰ in that greater corporate transparency facilitates more informed investment decisions by investors, and it enables regulators to detect more easily illegal behaviour and to protect investors' interests. Reducing information asymmetry between investors and the firm reduces costs of capital.⁶¹¹ Firms, regulators and investors all therefore have incentives to promote corporate reporting transparency.⁶¹²

⁶⁰⁴ Institute of Directors in Southern Africa (King IV) op cit note 332 at 21

⁶⁰⁵ AR Keay and J Loughrey op cit note 594

⁶⁰⁶ Institute of Directors in Southern Africa (King IV) op cit note 332

*specific recommendations on disclosure may be found under each King IV principle.

⁶⁰⁷ AR Keay and J Loughrey op cit note 594

⁶⁰⁸ Institute of Directors in Southern Africa (King IV) op cit note 332 at 72

⁶⁰⁹ AR Keay and J Loughrey op cit note 594

⁶¹⁰ AJ Felo 'Corporate Reporting Transparency, Board Independence and Expertise, and CEO Duality' 2010 page 2 SSRN available at <https://ssrn.com/abstract=1373942>

⁶¹¹ *ibid*

⁶¹² *ibid*

CHAPTER FOUR

Conclusion

1. Introduction

Chapter four of this dissertation assesses the findings of the research conducted and aims to provide an answer to the research questions posed in Chapter One.

Corporate governance motivates, compels and persuades corporate managers to keep the promises they make to investors by reducing conduct which does not meet the legitimate expectations of investors.⁶¹³ Decision-makers of a company may be tempted to make decisions or take actions at odds with interests of stakeholders; such as extravagant or risky investments, making insufficient effort and/or self-dealing.⁶¹⁴ The management of a company should be focused on running the company in the most efficient and effective manner, making reporting in accordance with requisite accounting standards straightforward.⁶¹⁵ The danger lies in management devoting energy towards drafting financial reports which suit the interest of management rather than the overall performance of the firm.⁶¹⁶

2. Section 76 of the Companies Act and the legal status of King IV

The King IV Code is a code of principles which is generally voluntary. Companies with a primary listing on the JSE, however, are bound by some of the King IV principles by virtue of the JSE listing requirements. This dissertation argues that King IV may in fact be legally enforceable due to the following provisions:

- Section 5 of the Companies of 2008 provides that the Act must be applied in such a way as to give effect to the purposes set out in section 7.

⁶¹³ JR Macy *Corporate Governance: Promises Kept, Promises Broken* (2008) 1

⁶¹⁴ O Marnet *Behaviour and Rationality in Corporate Governance* (2008) 14

⁶¹⁵ O Marnet op cit note 614 at 14-15

⁶¹⁶ O Marnet op cit note 614 at 15

- One of the purposes of the Companies Act of 2008 as set out in section 7(b)(iii) is to encourage the growth of the South African economy by encouraging transparency and high levels of corporate governance.
- Section 158(a) of the Companies Act 2008 provides that courts must develop the common law to achieve the realisation and enjoyment of the rights contained in the 2008 Act.

Section 76(4) read with section 76(3) of the Companies Act of 2008 contains the business judgement rule, which provides that a director who has taken reasonably diligent steps to become informed about the matter at hand will have satisfied the requirements of section 76(3). The business judgement rule itself exonerates directors who have acted in the best interests of the company and with the requisite degree of care, skill, and diligence having taken reasonably diligent steps to become informed of the relevant matter. Compliance with the King principles may meet such requirements, providing the King IV Code with a route to enforcement. Mindless compliance does not suffice: the board must consider the best governance practises for its decisions, and apply its mind as to how the company should be governed.⁶¹⁷ The consequences of poor governance (whether due to dishonesty, negligence or unacceptable processes) is the dwindling support of stakeholders.⁶¹⁸ A duty to practise good quality governance is required as opposed to merely adopting a ‘tick-box’ approach.⁶¹⁹ Good governance requires intellectual honesty, accountability, transparency and responsibility.⁶²⁰

3. *Corporate governance collapse*

The functioning of corporate governance involves performance monitoring, the creation and maintenance of structures and systems, and leadership.⁶²¹ There are many factors which affect the manner in which people govern: values and beliefs, their ability to make decisions and how well they implement those decisions.⁶²² While expertise, knowledge and skills are necessary for efficient governance, something more is required since the decisions that

⁶¹⁷ Institute of Directors in Southern Africa and The King Committee on Corporate Governance in South Africa *King IV Report on Corporate Governance in South Africa* (2016) 12

⁶¹⁸ Institute of Directors in Southern Africa (King IV) op cit note 617 at 14

⁶¹⁹ *ibid*

⁶²⁰ Institute of Directors in Southern Africa (King IV) op cit note 617 at 15

⁶²¹ L McGregor *The Human Face of Corporate Governance* (2000) 10

⁶²² *ibid*

directors take affect the quality of life and destinies of many human beings.⁶²³ The quality of decisions and the impact of those decisions on other people is dependent on the type of person taking the decision.⁶²⁴ Lynn McGregor posits that when considering governance, the key question is not really whether or not a code of governance is followed but rather whether the people charged with governance consider themselves responsible for and accountable for the impact which their decisions have on other people.⁶²⁵ Whereas some directors are concerned with whether the choices they make benefit as many people as possible, some are more occupied with their own self-interest.⁶²⁶ The potential for constructive or destructive behaviour is inherent in human beings and by extension all leaders possess the potential to use or abuse their powers, depending on the conscious and subconscious choices that are made.⁶²⁷ The decisions of business leaders can affect the quality of life of large populations, have the power to affect the physical environment, the goods and services used and the manner in which we communicate with each other.⁶²⁸

The corporate crises at Steinhoff and Eskom reveal that the companies failed to effectively and practically execute corporate governance provisions. The question is whether the failures were due to the legislation itself, the voluntary nature of the King Code, or some other reason. The discussions in chapter three suggest that the crises may be largely attributed to the poor ethical culture within these companies. Poor oversight by the board, lack of integrity, lack of responsibility and accountability, lack of transparency, group think, and dominant CEOs are all factors that led to the crises. Governing bodies disregarded the rules for effective corporate governance despite them being readily available and easily accessible to all companies. Furthermore, persons in positions of power failed to act consistently and with integrity. Marnet posits that high levels of monitoring may be the best way to minimise agency problems; however, this may come with rising cost. Furthermore, excessive monitoring might be counterproductive.⁶²⁹ The writer believes, however, that a higher level of monitoring has become a necessary and prudent response to the collapses of

⁶²³ *ibid*

⁶²⁴ *ibid*

⁶²⁵ *ibid*

⁶²⁶ *ibid*

⁶²⁷ *ibid*

⁶²⁸ L McGregor *op cit* note 621 at 12

⁶²⁹ O Marnet *op cit* note 614 at 18

governance. Whilst a person cannot be forced to act with integrity, there are governance instruments available to guide governing bodies towards good corporate governance.

4. *Eskom*

The discussion on the corporate governance crisis at Eskom in chapter three suggests that the board of the company had a certain disdain for the fundamental rules of corporate governance or did not appreciate their significance. Furthermore, it would appear that political influences weighed heavily on the organisation. Eskom is subject not only to the Companies Act 2008 but the Eskom Conversion Act⁶³⁰, Public Finance Management Act⁶³¹, the King IV Code, and the Protocol on Corporate Governance in the Public Sector.⁶³² However, despite these imposing pieces of legislation and corporate governance guidance principles, Eskom has failed to fulfil its duties. The fault at Eskom lies not with the legislation or codes on governance but rather with their execution and on the lack of moral fibre of those in control. Development depends on good governance⁶³³ and a symptom of poor governance is corruption.⁶³⁴ Corruption is the abuse of power for private gain and it involves high economic and social costs, including increased transaction costs, reduction of public revenues, the distortion of resource allocation, the retardation of investment and economic growth and a weakening of the rule of law.⁶³⁵ Strategies to promote governance and eliminate corruption require a strong political will at the highest levels of government.⁶³⁶ In the case of Eskom, it is the view of the writer that the execution of legislation is the primary issue. Underlying the failure to execute is corruption at a political level and the mere unwillingness to properly follow the rules and regulations. Privatisation may be a solution to political interference and poor performance. The sole shareholder of the State-owned company is the government itself and vests in the Minister of Public Enterprises. Those in control of the company are not

⁶³⁰ 13 of 2001

⁶³¹ 1 of 1999

⁶³² South Africa Department of Public Enterprises *Protocol on Corporate Governance* (2002)

⁶³³ K Botchwey et al *Fighting Corruption: Promoting Good* (2000) available at https://read.thecommonwealth-library.org/commonwealth/governance/fighting-corruption-promoting-good-governance_9781848597228-en#page11 accessed on 20 August 2019 page 5

⁶³⁴ *ibid*

⁶³⁵ K Botchwey... et al op cit note 633 at 5-6

⁶³⁶ K Botchwey... et al op cit note 633 at 6

shareholders and might not have sufficient interest in the sustainability and prosperity of the company; thus, as incentives are low, the operating costs of the company are high, the quality of goods produced is low, and an appreciation for good corporate governance practice is almost non-existent. The writer is of the view that state-owned companies require a wide-scale overhaul of their institutional culture. Greater oversight, accountability, and transparency are necessary and need to be seen as necessary by those in power. It is a simple matter to state that all government dealings and actions must be openly available and that the people must be able to access and more importantly understand what and how government makes and executes their decisions and in what way money is spent. In an atmosphere of disdain, the country will only find itself deeper in the sea of legislation without any tangible effect. Performance might be improved if performance is measured. Furthermore, offending employees of state-owned entities should be identified and sanctioned to deter future offenders. Ethics programmes may be conducted on a regular basis to remind governing bodies of the required conduct, mindset and values.

5. *Steinhoff*

Despite presenting a healthy façade, Steinhoff has been engaged in questionable activity for years. The question is whether a dual-listed company with a secondary listing on the JSE should be bound by South African governance codes i.e. the King IV Code and the Companies Act 71 of 2008. The experience of Steinhoff and the effect thereof on South African citizens urges a positive answer. This thesis advocates a stricter and wider enforcement of legislation in companies which have an impact on the citizens of South Africa. With its headquarters in South Africa, public investments in the Steinhoff, and companies such as Incredible Connection, HiFi Corp and its other major brands in South Africa and employing South African citizens, Steinhoff should not be permitted to bypass the legislation which applies to South African companies. The Companies Act 71 of 2008 should be widened to include application and enforcement against companies with a secondary listing on the JSE. In particular, the definition of a company in section 1 of the Act should be widened to include external companies. Companies such as Steinhoff International would then be bound by governance legislation and the enhanced accountability and transparency provisions found in chapter three.⁶³⁷ To conclude, the writer believes there is merit in

⁶³⁷ The Companies Act 71 of 2008

incorporating certain principles of the King IV Code as a supplement to company legislation. King IV principles which should be included in the 2008 Act are:

- Principle seven⁶³⁸ (composition of the governing body);
- Principle eight⁶³⁹ (committees of the governing body);
- Principle 10⁶⁴⁰ (appointment and delegation to management);
- Principle 14⁶⁴¹ (remuneration governance);
- Principle 16⁶⁴² (stakeholders);
- Principle s17⁶⁴³ (institutional investors).

Furthermore, continuous training on the King IV Code should be provided to all parties involved in governance, including those in the upper echelons of power. This would enhance the understanding and rationale of the proper use of power, the Code and ethical principles and what it requires to be professionally responsible and accountable.

⁶³⁸ Institute of Directors in Southern Africa (King IV) op cit note 617 at 50-53.

⁶³⁹ Institute of Directors in Southern Africa (King IV) op cit note 617 at 54-57

⁶⁴⁰ Institute of Directors in Southern Africa (King IV) op cit note 617 at 58-60

⁶⁴¹ Institute of Directors in Southern Africa (King IV) op cit note 617 at 64-67

⁶⁴² Institute of Directors in Southern Africa (King IV) op cit note 617 at 71-73

⁶⁴³ Institute of Directors in Southern Africa (King IV) op cit note 617 at 73.

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17 November 2020

Miss Faatima Seedat (214563659)
School of Law
Howard College Campus

Dear Miss Faatima Seedat

Project title: Section 76 of the Companies Act 71 of 2008 as a mechanism of enforcement for the KING IV Code of Corporate Governance for South Africa

Approval Notification – Amendment Application

This letter serves to notify you that your application and request for an amendment received on 21 October 2020 has now been approved as follows:

- Change in Title.

Any alterations to the approved research protocol i.e. Questionnaire/Interview Schedule, Informed Consent Form; Title of the Project, Location of the Study must be reviewed and approved through an amendment /modification prior to its implementation. In case you have further queries, please quote the above reference number.

PLEASE NOTE: Research data should be securely stored in the discipline/department for a period of 5 years.

All research conducted during the COVID-19 period must adhere to the national and UKZN guidelines.

Best wishes for the successful completion of your research protocol.

Yours sincerely,



.....
Prof Shannon Joy Bosch
Academic Leader Research
School of Law



Miss Faatima Seedat (214563659)
School Of Law
Howard College

Dear Miss Faatima Seedat,

Protocol reference number: 00003305

Project title: The Enforcement of the King IV Code on Corporate Governance for South Africa: Is there a need to enforce the King IV Code in a way similar to that of the Companies Act 71 of 2008?

Exemption from Ethics Review

In response to your application received on 14 August 2019, your school has indicated that the protocol has been granted **EXEMPTION FROM ETHICS REVIEW**.

Any alteration/s to the exempted research protocol, e.g., Title of the Project, Location of the Study, Research Approach and Methods must be reviewed and approved through an amendment/modification prior to its implementation. The original exemption number must be cited.

For any changes that could result in potential risk, an ethics application including the proposed amendments must be submitted to the relevant UKZN Research Ethics Committee. The original exemption number must be cited.

In case you have further queries, please quote the above reference number.

PLEASE NOTE:

Research data should be securely stored in the discipline/department for a period of 5 years.

I take this opportunity of wishing you everything of the best with your study.

Yours sincerely,



Dr Annette Singh
Academic Leader Research
School Of Law

5 / 11 / 2019

UKZN Research Ethics Office
Westville Campus, Govan Mbeki Building
Postal Address: Private Bag X54001, Durban 4000
Website: <http://research.ukzn.ac.za/Research-Ethics/>

Founding Campuses: Edgewood Howard College Medical School Pietermaritzburg Westville